

Table VIII-4 Estimated Economic Impact of the Proposed Ergonomics Standard on All Industries

SIC	Industry	Annualized Compliance Costs for all Establishments	Revenues for all Establishments (\$1,000s)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For All Establishments			For Affected Establishments (Those with MSDs)			
						Annualized Compliance Costs as a Percentage of Revenues	Annualized Compliance Costs as a Percentage of Profits	Compliance Cost per Establishment	Total Number of Affected Establishments over 10 years	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Annualized Cost per Affected Establishment
710	Soil prep. services	\$241,964	\$932,972	6.0%	\$55,698	0.03	0.0	\$377	268	0.06	1.04	\$902
720	Crop services	\$5,197,071	\$5,966,617	7.9%	\$471,363	0.09	1.1	\$1,257	1,848	0.19	2.47	\$2,812
740	Veterinary services	\$6,267,235	\$7,693,839	8.7%	\$669,364	0.08	0.9	\$275	8,982	0.21	2.38	\$698
750	Animal serv., except vet.	\$1,165,707	\$1,821,371	6.0%	\$108,736	0.06	1.1	\$112	1,704	0.39	6.52	\$684
780	Landscape & hort. services	\$30,381,372	\$19,389,342	4.4%	\$853,131	0.16	3.6	\$446	22,430	0.48	10.82	\$1,355
810	Timber tracts	\$589,058	\$851,843	3.1%	\$26,322	0.07	2.2	\$683	260	0.23	7.42	\$2,266
830	Forest products	\$200,949	\$247,111	3.1%	\$7,636	0.08	2.6	\$1,467	45	0.25	8.04	\$4,484
850	Forestry services	\$660,032	\$1,069,094	3.1%	\$33,035	0.06	2.0	\$421	469	0.21	6.68	\$1,407
910	Commercial fishing	\$662,291	\$1,343,245	5.0%	\$67,162	0.05	1.0	\$340	347	0.28	5.54	\$1,910
920	Fish hatcheries	\$111,384	\$62,473	5.0%	\$3,124	0.18	3.6	\$1,172	31	0.54	10.80	\$3,552
970	Hunting & trapping	\$99,324	\$167,605	5.0%	\$8,380	0.06	1.2	\$293	67	0.30	5.97	\$1,475
1310	Crude petrol. & nat. gas	\$2,602,196	\$59,652,592	5.7%	\$3,406,163	0.00	0.1	\$335	1,369	0.02	0.43	\$1,901
1320	Natural gas liquids	\$398,693	\$41,021,720	4.8%	\$1,977,247	0.00	0.0	\$712	239	0.00	0.05	\$1,667
1380	Oil & gas field services	\$9,414,047	\$9,630,581	2.0%	\$188,759	0.10	5.0	\$1,074	1,917	0.45	22.80	\$4,911
2010	Meat products	\$34,851,928	\$117,204,932	2.3%	\$2,695,713	0.03	1.3	\$11,316	824	0.11	4.84	\$42,320
2020	Dairy products	\$8,208,027	\$59,676,113	2.2%	\$1,312,874	0.01	0.6	\$4,364	518	0.05	2.27	\$15,860
2030	Presrvd fruits & vegetables	\$10,025,305	\$47,486,808	4.2%	\$1,994,446	0.02	0.5	\$4,973	523	0.08	1.94	\$19,174
2040	Grain mill products	\$6,834,758	\$55,960,493	2.7%	\$1,510,933	0.01	0.5	\$2,626	726	0.04	1.62	\$9,412
2050	Bakery products	\$12,487,588	\$31,963,430	2.2%	\$703,195	0.04	1.8	\$3,545	874	0.16	7.16	\$14,291
2060	Sugar and confect. prods	\$4,549,510	\$22,593,884	4.6%	\$1,039,319	0.02	0.4	\$4,143	278	0.08	1.73	\$16,367
2070	Fats and oils	\$1,220,954	\$21,732,140	2.9%	\$630,232	0.01	0.2	\$2,408	146	0.02	0.67	\$8,388
2080	Beverages	\$9,052,754	\$64,480,420	4.5%	\$2,901,619	0.01	0.3	\$3,960	596	0.05	1.20	\$15,192
2090	Misc. food products	\$8,143,826	\$37,957,910	2.9%	\$1,100,779	0.02	0.7	\$2,032	1,001	0.09	2.96	\$8,138
2110	Cigarettes	\$816,198	\$25,695,548	3.9%	\$1,002,126	0.00	0.1	\$54,413	4	0.01	0.31	\$204,270
2120	Cigars	\$69,214	\$315,743	3.9%	\$12,314	0.02	0.6	\$1,473	8	0.13	3.42	\$8,964
2130	Chewing & smoking tobacco	\$67,355	\$1,544,972	3.9%	\$60,254	0.00	0.1	\$2,591	6	0.02	0.46	\$10,572
2140	Tobacco stemm. & redrying	\$223,753	\$3,104,375	3.9%	\$121,071	0.01	0.2	\$6,992	9	0.02	0.64	\$24,180
2210	Brdwwn fab. mills, cotton	\$3,267,589	\$6,018,357	3.6%	\$216,661	0.05	1.5	\$7,931	154	0.15	4.04	\$21,270
2220	Broadwoven fabric mills	\$3,031,163	\$9,703,013	2.4%	\$232,872	0.03	1.3	\$6,618	170	0.08	3.51	\$17,823
2230	Brdwnn fab. mills, wool	\$436,588	\$1,720,695	2.4%	\$41,297	0.03	1.1	\$4,410	38	0.07	2.78	\$11,606
2240	Narrow fabric mills	\$980,333	\$1,485,068	1.3%	\$19,306	0.07	5.1	\$3,539	117	0.16	12.05	\$8,401
2250	Knitting mills	\$8,350,528	\$17,214,105	2.7%	\$464,781	0.05	1.8	\$4,293	767	0.12	4.56	\$10,891
2260	Tex. finishing, except wool	\$2,577,740	\$7,498,188	1.2%	\$89,978	0.03	2.9	\$3,026	285	0.10	8.57	\$9,045
2270	Carpets and rugs	\$2,179,492	\$12,446,310	1.7%	\$211,587	0.02	1.0	\$4,503	168	0.05	6.97	\$12,956
2280	Yarn and thread mills	\$3,660,386	\$12,173,797	4.0%	\$486,952	0.03	0.8	\$6,225	252	0.07	4.04	\$14,548
2290	Misc. textile goods	\$2,690,910	\$8,817,910	2.4%	\$211,630	0.03	1.3	\$2,664	380	0.08	3.38	\$7,074
2310	Men's & boys' suits & coats	\$949,413	\$1,906,167	4.0%	\$76,247	0.05	1.2	\$3,240	87	0.17	1.52	\$10,959
2320	Men's & boys' furnishings	\$8,238,170	\$15,125,809	3.2%	\$484,026	0.05	1.7	\$3,901	665	0.17	5.40	\$12,386
2330	Wm's & misses' outerwear	\$6,193,035	\$19,500,842	2.0%	\$390,017	0.03	1.6	\$692	2,390	0.12	5.95	\$2,591
2340	Wm's & chldrn's undergarments	\$1,483,644	\$2,918,268	2.2%	\$64,202	0.05	2.3	\$3,988	116	0.16	7.43	\$12,821
2350	Hats, caps, & millinery	\$561,328	\$1,098,786	4.3%	\$47,248	0.05	1.2	\$1,473	106	0.18	4.27	\$5,293
2360	Girls' & chldrn's outerwear	\$988,493	\$2,258,886	1.4%	\$31,624	0.04	3.1	\$1,690	174	0.15	10.51	\$5,682
2370	Fur goods	\$16,361	\$142,828	2.4%	\$3,428	0.01	0.5	\$123	28	0.06	2.30	\$594
2380	Misc. apparel & accessories	\$1,176,847	\$2,244,834	2.4%	\$53,876	0.05	2.2	\$1,261	262	0.19	7.77	\$4,489

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2390	Misc. fab. textile prods	\$8,943,239	\$22,070,600	2.4%	\$529,694	0.04	1.7	\$1,017	2,469	0.14	6.02	\$3,623
2410	Logging	\$1,242,590	\$15,538,413	3.9%	\$605,998	0.01	0.2	\$87	2,002	0.06	1.46	\$621
2420	Sawmills & planing mills	\$9,202,918	\$25,776,399	3.8%	\$979,503	0.04	0.9	\$1,508	2,260	0.10	2.54	\$4,072
2430	Millwork & plywood	\$17,342,953	\$31,414,582	3.7%	\$1,162,340	0.06	1.5	\$1,816	3,534	0.15	4.03	\$4,908
2440	Wood containers	\$2,325,372	\$4,006,433	3.6%	\$144,232	0.06	1.6	\$822	1,076	0.15	4.24	\$2,160
2450	Wood bldings & mobile home:	\$6,684,122	\$12,663,722	3.7%	\$468,558	0.05	1.4	\$6,402	388	0.14	3.84	\$17,215
2490	Misc. wood products	\$5,208,656	\$13,133,205	2.8%	\$367,730	0.04	1.4	\$1,473	1,153	0.12	4.35	\$4,519
2510	Household furniture	\$16,248,756	\$24,242,412	2.9%	\$703,030	0.07	2.3	\$2,954	1,585	0.23	8.02	\$10,249
2520	Office furniture	\$5,008,060	\$9,836,788	3.9%	\$383,635	0.05	1.3	\$4,848	316	0.17	4.27	\$15,843
2530	Pub blding & related furn.	\$4,599,526	\$6,139,247	3.0%	\$184,177	0.07	2.5	\$10,244	151	0.22	7.44	\$30,520
2540	Partitions and fixtures	\$5,464,792	\$8,109,037	3.0%	\$243,271	0.07	2.2	\$1,824	931	0.22	7.23	\$5,871
2590	Misc furniture and fixtures	\$2,273,471	\$4,857,016	3.0%	\$145,710	0.05	1.6	\$1,610	436	0.15	5.05	\$5,216
2610	Pulp mills	\$524,915	\$5,810,924	3.8%	\$220,815	0.01	0.2	\$8,466	23	0.02	0.64	\$22,716
2620	Paper mills	\$8,051,820	\$35,582,333	4.7%	\$1,672,370	0.02	0.5	\$23,406	142	0.05	1.17	\$56,681
2630	Paperboard mills	\$2,099,380	\$19,899,897	4.7%	\$935,295	0.01	0.2	\$9,208	98	0.02	0.52	\$21,519
2650	Paperbrd containers & boxes	\$11,810,106	\$40,019,006	4.0%	\$1,600,760	0.03	0.7	\$4,204	1,196	0.07	1.73	\$9,878
2670	Misc. cnvrted paper products	\$12,790,226	\$49,954,537	2.7%	\$1,348,772	0.03	0.9	\$4,217	1,247	0.06	2.31	\$10,258
2710	Newspapers	\$17,843,017	\$37,006,756	6.0%	\$2,220,405	0.05	0.8	\$2,010	3,294	0.13	2.17	\$5,418
2720	Periodicals	\$2,825,535	\$26,525,283	3.7%	\$981,435	0.01	0.3	\$489	1,501	0.04	1.11	\$1,882
2730	Books	\$5,444,833	\$26,774,751	4.0%	\$1,070,990	0.02	0.5	\$1,530	1,105	0.07	1.64	\$4,925
2740	Miscellaneous publishing	\$1,577,673	\$10,624,468	5.1%	\$541,848	0.01	0.3	\$484	866	0.06	1.10	\$1,821
2750	Commercial printing	\$22,314,783	\$66,006,851	3.3%	\$2,178,226	0.03	1.0	\$648	12,615	0.09	2.80	\$1,769
2760	Manifold business forms	\$2,278,055	\$7,941,418	2.7%	\$214,418	0.03	1.1	\$2,501	432	0.06	2.24	\$5,268
2770	Greeting cards	\$1,523,799	\$4,434,535	3.8%	\$168,512	0.03	0.9	\$10,656	55	0.09	2.33	\$27,512
2780	Blankbooks & bookbinding	\$3,319,832	\$5,222,155	3.8%	\$198,442	0.06	1.7	\$2,097	706	0.14	3.75	\$4,703
2790	Printing trade services	\$1,203,741	\$4,984,730	3.0%	\$149,542	0.02	0.8	\$350	803	0.10	3.44	\$1,499
2810	Indust. inorganic chemicals	\$2,574,966	\$30,002,480	4.1%	\$1,230,102	0.01	0.2	\$1,852	245	0.05	1.19	\$10,511
2820	Plastics mat. & synthetics	\$3,108,644	\$57,333,971	5.0%	\$2,866,699	0.01	0.1	\$3,549	177	0.03	0.54	\$17,558
2830	Drugs	\$7,450,017	\$98,347,315	5.5%	\$5,409,102	0.01	0.1	\$4,551	310	0.04	0.73	\$24,025
2840	Soap, clnrs, & toilet goods	\$5,041,549	\$48,294,820	2.9%	\$1,400,550	0.01	0.4	\$2,071	447	0.06	1.96	\$11,277
2850	Paints & allied products	\$2,101,792	\$17,587,225	2.8%	\$492,442	0.01	0.4	\$1,421	299	0.06	2.11	\$7,018
2860	Indust. organic chemicals	\$2,860,929	\$79,254,515	3.3%	\$2,615,399	0.00	0.1	\$3,024	193	0.02	0.54	\$14,814
2870	Agricultural chemicals	\$1,023,507	\$22,569,700	3.4%	\$767,370	0.00	0.1	\$1,091	173	0.02	0.72	\$5,905
2890	Misc. chemical products	\$3,046,650	\$27,864,576	3.8%	\$1,058,854	0.01	0.3	\$1,187	764	0.04	0.97	\$3,989
2910	Petroleum refining	\$2,842,044	\$145,808,878	3.1%	\$4,520,075	0.00	0.1	\$10,335	121	0.00	0.14	\$23,466
2950	Asphlt pavng & roofing mat.	\$1,695,212	\$9,765,070	3.3%	\$322,247	0.02	0.5	\$1,239	535	0.04	1.35	\$3,170
2990	Misc. pet. & coal prods	\$465,984	\$6,900,468	3.7%	\$255,317	0.01	0.2	\$1,000	160	0.02	0.53	\$2,908
3010	Tires and inner tubes	\$3,807,767	\$12,649,425	3.9%	\$493,328	0.03	0.8	\$22,268	47	0.11	2.82	\$81,275
3020	Rubber & plastics footwear	\$488,467	\$688,879	4.2%	\$28,933	0.07	1.7	\$8,008	16	0.26	6.27	\$29,753
3050	Hose, bltng, and gaskets	\$3,067,784	\$8,004,186	4.4%	\$352,184	0.04	0.9	\$3,714	228	0.14	3.16	\$13,480
3060	Fab. rubber prod., n.e.c.	\$5,694,221	\$13,765,033	3.9%	\$536,836	0.04	1.1	\$3,223	483	0.15	3.88	\$11,792
3080	Misc plastics, n.e.c.	\$32,190,288	\$106,907,067	3.4%	\$3,634,840	0.03	0.9	\$2,359	4,168	0.10	2.90	\$7,723
3110	Leather tan. & finishing	\$1,034,796	\$2,738,038	1.7%	\$46,547	0.04	2.2	\$3,017	129	0.10	5.90	\$8,004
3130	Footwear cut stock	\$128,064	\$213,944	1.8%	\$3,851	0.06	3.3	\$1,829	27	0.15	8.52	\$4,687

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3140	Footwear, except rubber	\$3,024,541	\$3,634,490	1.9%	\$69,055	0.08	4.4	\$8,001	148	0.21	11.22	\$20,489
3150	Leather gloves & mittens	\$181,979	\$149,789	1.8%	\$2,696	0.12	6.7	\$2,637	29	0.29	16.19	\$6,325
3160	Luggage	\$414,688	\$1,007,874	1.8%	\$18,142	0.04	2.3	\$1,589	93	0.12	6.39	\$4,445
3170	Hndbags & prsnal leathr gds.	\$593,413	\$848,276	1.8%	\$15,269	0.07	3.9	\$1,730	114	0.21	11.70	\$5,206
3190	Leather goods, n.e.c.	\$647,189	\$651,426	1.8%	\$11,726	0.10	5.5	\$1,548	148	0.28	15.63	\$4,386
3210	Flat glass	\$1,266,615	\$2,709,081	4.5%	\$121,909	0.05	1.0	\$15,637	27	0.14	3.10	\$46,637
3220	Glass, pressed or blown	\$4,895,889	\$9,244,687	6.8%	\$628,639	0.05	0.8	\$8,312	168	0.19	2.74	\$29,227
3230	Prod. of purchased glass	\$4,662,472	\$9,109,494	4.4%	\$400,818	0.05	1.2	\$2,843	479	0.18	3.99	\$9,741
3240	Cement, hydraulic	\$868,727	\$4,720,190	4.5%	\$212,409	0.02	0.4	\$3,761	80	0.05	1.18	\$10,878
3250	Structural clay products	\$1,939,023	\$3,232,723	6.0%	\$193,963	0.06	1.0	\$3,270	208	0.17	2.85	\$9,317
3260	Pottery & related prods	\$2,766,970	\$3,370,197	4.5%	\$151,659	0.08	1.8	\$2,306	339	0.29	6.45	\$8,151
3270	Concrete & plast. prdcts	\$10,941,438	\$29,948,845	4.3%	\$1,287,800	0.04	0.8	\$1,152	3,309	0.10	2.44	\$3,307
3280	Cut stone & stone prods	\$814,738	\$1,218,989	4.2%	\$51,198	0.07	1.6	\$761	348	0.21	4.90	\$2,341
3290	Misc. nonmet. mineral prods.	\$4,131,545	\$12,831,147	5.7%	\$731,375	0.03	0.6	\$2,584	507	0.10	1.78	\$8,144
3310	Basic steel products	\$13,686,455	\$69,010,676	4.7%	\$3,243,502	0.02	0.4	\$10,659	337	0.08	1.61	\$40,584
3320	Iron and steel foundries	\$9,351,449	\$15,484,686	4.7%	\$727,780	0.06	1.3	\$8,062	347	0.20	4.30	\$26,976
3330	Primary nonfer. metals	\$1,875,674	\$17,465,720	4.5%	\$785,957	0.01	0.2	\$9,332	52	0.04	0.93	\$36,275
3340	Secondary nonfer. metals	\$936,683	\$7,521,366	3.6%	\$270,769	0.01	0.3	\$3,133	87	0.04	1.19	\$10,761
3350	Nonfer. rolling & drawing	\$8,775,592	\$45,476,554	5.6%	\$2,546,687	0.02	0.3	\$7,942	320	0.07	1.19	\$27,412
3360	Nonfer. foundries (cstngs)	\$5,371,804	\$9,611,068	3.7%	\$355,610	0.06	1.5	\$3,232	476	0.20	5.27	\$11,278
3390	Misc. primary metal prdcts	\$1,184,752	\$4,169,927	0.5%	\$21,267	0.03	5.6	\$1,251	283	0.09	18.62	\$4,181
3410	Met. cans & ship. containers	\$2,135,293	\$13,004,892	2.8%	\$364,137	0.02	0.6	\$4,909	166	0.04	1.54	\$12,850
3420	Cutlery, hndtls, & hardware	\$8,421,878	\$17,122,208	4.7%	\$804,744	0.05	1.0	\$3,443	876	0.14	2.92	\$9,611
3430	Plumbing & heating fixtures	\$4,048,663	\$7,375,857	3.8%	\$280,283	0.05	1.4	\$5,885	257	0.15	3.87	\$15,746
3440	Fab. struct. metal prdcts	\$26,007,372	\$56,840,749	4.0%	\$2,273,630	0.05	1.1	\$1,950	4,927	0.12	3.10	\$5,279
3450	Screw machine products	\$5,840,663	\$11,596,795	3.9%	\$452,275	0.05	1.3	\$2,245	1,012	0.13	3.32	\$5,772
3460	Met. forgings & stampings	\$20,285,253	\$40,752,728	4.5%	\$1,833,873	0.05	1.1	\$5,491	1,417	0.13	2.88	\$14,315
3470	Metal services, n.e.c.	\$6,196,660	\$12,900,758	5.7%	\$735,343	0.05	0.8	\$1,121	2,013	0.13	2.31	\$3,079
3480	Ordinance and access., n.e.c.	\$2,058,754	\$4,686,212	4.4%	\$206,193	0.04	1.0	\$4,700	132	0.15	3.31	\$15,584
3490	Misc. fab. metal products	\$17,375,910	\$38,754,246	4.8%	\$1,860,204	0.04	0.9	\$2,391	2,571	0.13	2.64	\$6,758
3510	Engines and turbines	\$4,768,256	\$16,985,636	4.4%	\$747,368	0.03	0.6	\$12,852	125	0.08	1.90	\$38,286
3520	Farm & garden machinery	\$6,588,850	\$17,677,144	4.1%	\$724,763	0.04	0.9	\$3,742	570	0.12	2.81	\$11,555
3530	Construct. & related mach.	\$12,495,792	\$33,857,157	5.0%	\$1,692,858	0.04	0.7	\$3,759	1,127	0.11	2.18	\$11,092
3540	Metalworking machinery	\$14,111,089	\$34,863,234	4.6%	\$1,603,709	0.04	0.9	\$1,195	3,901	0.12	2.66	\$3,617
3550	Special industry mach.	\$8,656,442	\$29,950,693	4.5%	\$1,347,781	0.03	0.6	\$1,807	1,544	0.09	1.99	\$5,607
3560	General indust. mach.	\$13,075,736	\$38,890,135	4.5%	\$1,750,056	0.03	0.7	\$2,987	1,492	0.10	2.19	\$8,761
3570	Computer & office equip.	\$8,028,010	\$72,679,343	3.3%	\$2,398,418	0.01	0.3	\$3,801	554	0.04	1.28	\$14,499
3580	Refrig. & serv. indust mach.	\$12,363,365	\$36,688,548	2.0%	\$733,771	0.03	1.7	\$5,505	746	0.10	5.07	\$16,564
3590	Industrial mach., n.e.c.	\$14,660,107	\$35,100,649	5.5%	\$1,930,536	0.04	0.8	\$567	5,982	0.18	3.28	\$2,451
3610	Elect. dist. equipment	\$2,438,256	\$11,273,986	4.0%	\$450,959	0.02	0.5	\$2,787	164	0.12	2.88	\$14,831
3620	Elect. indust. apparatus	\$6,283,325	\$21,854,697	4.0%	\$874,188	0.03	0.7	\$2,780	416	0.16	3.90	\$15,101
3630	Household appliances	\$4,936,022	\$21,300,973	3.4%	\$724,233	0.02	0.7	\$10,414	87	0.13	3.70	\$56,599
3640	Elct. lghtng & wire equip.	\$5,611,641	\$23,289,566	4.6%	\$1,071,320	0.02	0.5	\$2,651	400	0.13	2.77	\$14,014
3650	Household audio & vid. equip.	\$1,637,998	\$13,716,113	5.9%	\$809,251	0.01	0.2	\$2,010	136	0.07	1.21	\$12,018

Table VIII-4 Estimated Economic Impact of the Proposed Ergonomics Standard on All Industries

SIC	Industry					For All Establishments			For Affected Establishments (Those with MSDs)			
		Annualized Compliance Costs for all Establishments	Revenues for all Establishments (\$1,000s)	Profits as a Percentage of Revenues	Profits (\$1,000s)	Annualized Compliance Costs as a Percentage of Revenues	Annualized Compliance Costs as a Percentage of Profits	Compliance Cost per Establishment	Total Number of Affected Establishments over 10 years	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Annualized Cost per Affected Establishment
3660	Communications equipment	\$5,340,881	\$57,675,808	5.4%	\$3,114,494	0.01	0.2	\$2,531	337	0.06	1.07	\$15,840
3670	Electric compnnts & access.	\$12,418,064	\$103,870,202	5.4%	\$5,608,991	0.01	0.2	\$1,890	1,115	0.07	1.30	\$11,137
3690	Misc. elect. equipment	\$5,736,202	\$26,674,704	5.0%	\$1,333,735	0.02	0.4	\$3,208	296	0.13	2.60	\$19,407
3710	Motor vehicles & equipt.	\$48,318,866	\$339,576,992	3.9%	\$13,243,503	0.01	0.4	\$9,570	630	0.11	2.92	\$76,717
3720	Aircraft and parts	\$13,957,517	\$93,016,989	4.3%	\$3,999,731	0.02	0.3	\$8,244	169	0.15	3.50	\$82,754
3730	Ship, boat blding and repair	\$2,306,682	\$6,028,640	3.6%	\$217,031	0.04	1.1	\$862	406	0.25	7.01	\$5,686
3740	Railroad equipment	\$1,588,327	\$6,654,526	2.8%	\$186,327	0.02	0.9	\$7,457	25	0.20	7.13	\$62,329
3750	Motorcycles & bicycles	\$731,427	\$3,336,172	3.8%	\$126,775	0.02	0.6	\$1,977	39	0.21	5.54	\$18,976
3760	Guided missiles	\$1,355,357	\$18,052,173	3.8%	\$685,983	0.01	0.2	\$12,908	11	0.07	1.82	\$118,636
3790	Misc. transportation equip.	\$2,150,247	\$8,420,402	3.8%	\$319,975	0.03	0.7	\$1,894	186	0.16	4.09	\$11,541
3810	Srch & navigation equipment	\$4,014,037	\$30,132,161	4.7%	\$1,416,212	0.01	0.3	\$5,767	134	0.07	1.47	\$29,875
3820	Meas. & contrlling devices	\$8,552,066	\$39,725,944	5.3%	\$2,105,475	0.02	0.4	\$1,799	1,022	0.10	1.89	\$8,364
3840	Medical instrmnts & supplies	\$8,432,651	\$49,607,297	6.2%	\$3,075,652	0.02	0.3	\$1,886	892	0.09	1.37	\$9,458
3850	Ophthalmic goods	\$909,196	\$2,850,267	4.2%	\$119,711	0.03	0.8	\$1,549	120	0.16	3.70	\$7,551
3860	Photo. equip. & supplies	\$2,811,411	\$19,103,716	5.3%	\$1,012,497	0.01	0.3	\$3,899	129	0.08	1.56	\$21,876
3870	Watches, clocks, & parts	\$134,887	\$768,223	5.6%	\$43,020	0.02	0.3	\$957	27	0.09	1.66	\$5,069
3910	Jwly, slvrwre, and plate	\$2,017,457	\$6,261,321	2.8%	\$175,317	0.03	1.2	\$717	641	0.14	5.05	\$3,147
3930	Musical instruments	\$1,020,526	\$1,313,948	3.3%	\$43,360	0.08	2.4	\$1,856	138	0.31	9.36	\$7,383
3940	Toys and sporting goods	\$7,714,553	\$14,422,948	3.5%	\$504,803	0.05	1.5	\$2,195	948	0.20	5.66	\$8,136
3950	Office and art supplies	\$1,270,737	\$3,683,197	3.3%	\$121,546	0.03	1.0	\$1,224	268	0.13	4.05	\$4,747
3960	Costume jewelry & notions	\$819,428	\$2,246,891	3.3%	\$74,147	0.04	1.1	\$750	244	0.16	4.95	\$3,360
3990	Misc. manufactures	\$9,483,246	\$19,008,990	3.4%	\$646,306	0.05	1.5	\$1,077	4,174	0.11	3.09	\$2,272
4110	Local & suburban trans.	\$24,018,108	\$8,742,145	6.2%	\$542,013	0.27	4.4	\$2,519	5,338	0.49	7.92	\$4,499
4120	Taxicabs	\$1,223,456	\$1,286,889	5.9%	\$75,926	0.10	1.6	\$370	714	0.44	7.45	\$1,713
4130	Intercty & rural bus trans.	\$2,786,770	\$1,610,701	7.0%	\$112,749	0.17	2.5	\$5,794	246	0.34	4.83	\$11,310
4140	Bus charter service	\$1,454,794	\$1,653,193	3.8%	\$62,821	0.09	2.3	\$1,016	668	0.19	4.96	\$2,178
4150	School buses	\$7,306,855	\$4,192,484	5.9%	\$247,357	0.17	3.0	\$1,720	2,090	0.35	6.00	\$3,495
4170	Bus terminals	\$45,866	\$44,464	5.9%	\$2,623	0.10	1.7	\$805	29	0.20	3.39	\$1,560
4210	Trking & Courier Service	\$203,536,417	\$169,408,687	3.2%	\$5,421,078	0.12	3.8	\$1,742	38,171	0.37	11.49	\$5,332
4220	Pub. warehousing & storage	\$13,881,441	\$11,696,021	9.4%	\$1,099,426	0.12	1.3	\$1,171	5,717	0.25	2.62	\$2,428
4230	Trucking terminal fac.	\$105,488	na	4.2%	na	na	na	\$1,319	37	na	na	\$2,890
4510	Air trans., scheduled	\$85,079,148	\$139,896,879	4.0%	\$5,595,875	0.06	1.5	\$12,875	4,757	0.08	2.11	\$17,886
4520	Air trans., nonsched.	\$1,219,990	\$4,596,451	6.0%	\$275,787	0.03	0.4	\$666	698	0.07	1.16	\$1,747
4580	Airports and services	\$7,949,012	\$9,429,735	4.6%	\$433,768	0.08	1.8	\$1,980	1,791	0.19	4.11	\$4,439
4610	Pipelines, excpt natural gas	\$1,696,329	\$8,949,097	4.9%	\$438,506	0.02	0.4	\$1,762	587	0.03	0.63	\$2,890
4720	Pass. trans. arrangements	\$2,501,195	\$14,855,776	2.7%	\$401,106	0.02	0.6	\$76	3,772	0.15	5.47	\$663
4730	Freight trans. arrangements	\$8,218,900	\$13,557,555	3.7%	\$501,630	0.06	1.6	\$556	5,923	0.15	4.09	\$1,388
4740	Rental of railroad cars	\$87,102	\$2,475,148	3.4%	\$84,155	0.00	0.1	\$751	34	0.01	0.35	\$2,572
4780	Misc. trans. services	\$3,863,312	\$3,112,064	3.4%	\$105,810	0.12	3.7	\$1,441	952	0.35	10.28	\$4,056
4810	Telephone communication	\$28,394,255	\$208,432,617	7.7%	\$16,049,312	0.01	0.2	\$1,041	4,532	0.08	1.06	\$6,266
4820	Telegrph & other comm.	\$119,769	\$1,436,935	5.7%	\$81,905	0.01	0.1	\$257	59	0.07	1.16	\$2,037
4830	Radio & TV broadcasting	\$2,128,977	\$35,250,634	2.4%	\$846,015	0.01	0.3	\$241	1,336	0.04	1.66	\$1,594
4840	Cable & othr pay TV services	\$6,686,176	\$43,809,951	5.4%	\$2,365,737	0.02	0.3	\$1,397	1,050	0.07	1.29	\$6,368
4890	Communication serv., n.e.c.	\$275,374	\$5,631,490	5.7%	\$320,995	0.00	0.1	\$185	141	0.05	0.91	\$1,957

Table VIII-2 Estimated Economic Impact of the Proposed Ergonomics Standard on All Industries

SIC	Industry	Annualized Compliance Costs for all Establishments	Revenues for all Establishments (\$1,000s)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For All Establishments			For Affected Establishments (Those with MSDs)			
						Annualized Compliance Costs as a Percentage of Revenues	Annualized Compliance Costs as a Percentage of Profits	Compliance Cost per Establishment	Total Number of Affected Establishments over 10 years	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Annualized Cost per Affected Establishment
4910	Electric services	\$16,021,589	\$162,448,596	10.8%	\$17,544,448	0.01	0.1	\$2,552	1,389	0.04	0.41	\$11,534
4920	Gas product. & distribution	\$6,366,411	\$89,523,533	6.7%	\$5,998,077	0.01	0.1	\$1,615	848	0.03	0.49	\$7,508
4930	Comb. utility services	\$6,914,868	\$71,542,818	8.3%	\$5,938,054	0.01	0.1	\$3,696	401	0.05	0.54	\$17,263
4940	Water supply	\$1,123,354	\$4,130,669	10.6%	\$437,851	0.03	0.3	\$304	577	0.17	1.65	\$1,946
4950	Sanitary services	\$10,505,550	\$24,057,028	7.6%	\$1,828,334	0.04	0.6	\$1,618	1,363	0.21	2.74	\$7,710
4960	Steam & air-cond. supplies	\$56,936	\$434,948	8.3%	\$36,101	0.01	0.2	\$825	15	0.06	0.73	\$3,843
4970	Irrigation systems	\$77,993	\$167,025	8.3%	\$13,863	0.05	0.6	\$213	98	0.17	2.10	\$795
5010	Motor vehicles	\$34,047,483	\$510,238,863	2.0%	\$10,204,777	0.01	0.3	\$744	18,333	0.02	0.83	\$1,857
5020	Furn. & homefurnishings	\$11,810,839	\$68,862,490	2.0%	\$1,377,250	0.02	0.9	\$708	6,229	0.05	2.30	\$1,896
5030	Lumber & construct. mat.	\$26,320,648	\$117,970,381	1.9%	\$2,241,437	0.02	1.2	\$1,112	11,317	0.05	2.46	\$2,326
5040	Prof. & commercial equip.	\$36,223,129	\$329,207,483	2.5%	\$8,230,187	0.01	0.4	\$697	16,158	0.04	1.41	\$2,242
5050	Met. & minerals, except pet.	\$12,655,098	\$151,787,907	2.8%	\$4,250,061	0.01	0.3	\$1,109	4,929	0.02	0.69	\$2,567
5060	Electrical goods	\$24,613,012	\$337,183,776	2.2%	\$7,418,043	0.01	0.3	\$590	14,621	0.02	0.95	\$1,683
5070	Hardware supplies	\$21,157,742	\$95,859,741	2.2%	\$2,108,914	0.02	1.0	\$810	11,803	0.05	2.22	\$1,793
5080	Mach., equip., & supplies	\$49,965,358	\$293,593,950	2.9%	\$8,514,225	0.02	0.6	\$655	30,491	0.04	1.47	\$1,639
5090	Misc. durable goods	\$20,713,707	\$183,194,901	3.2%	\$5,862,237	0.01	0.4	\$517	11,575	0.04	1.22	\$1,790
5110	Paper and paper products	\$12,880,434	\$132,104,428	1.6%	\$2,113,671	0.01	0.6	\$688	5,481	0.03	2.08	\$2,350
5120	Drugs, propriet., & sundries	\$9,044,943	\$194,538,527	2.9%	\$5,641,617	0.00	0.2	\$1,236	2,055	0.02	0.57	\$4,400
5130	Apparel and notions	\$8,713,403	\$125,178,134	2.1%	\$2,628,741	0.01	0.3	\$400	5,359	0.03	1.35	\$1,626
5140	Groceries & related products	\$72,832,496	\$587,575,642	1.4%	\$8,226,059	0.01	0.9	\$1,682	15,954	0.03	2.40	\$4,565
5150	Farm-prod. raw materials	\$2,248,346	\$141,454,588	1.7%	\$2,404,728	0.00	0.1	\$211	2,702	0.01	0.37	\$832
5160	Chemicals & allied prods	\$7,357,284	\$170,707,220	3.2%	\$5,462,631	0.00	0.1	\$485	4,682	0.01	0.44	\$1,571
5170	Petrol. & petrol. prods	\$7,383,326	\$315,300,716	1.2%	\$3,783,609	0.00	0.2	\$560	4,605	0.01	0.56	\$1,603
5180	Beer, wine, & dist. bev.	\$16,774,482	\$70,906,318	2.3%	\$1,630,845	0.02	1.0	\$3,318	2,313	0.05	2.25	\$7,253
5190	Misc. nondurable goods	\$30,921,394	\$218,636,094	1.9%	\$4,154,086	0.01	0.7	\$569	22,236	0.03	1.82	\$1,391
5210	Lumber & other bldg mat.	\$54,026,123	\$94,882,400	1.9%	\$1,802,766	0.06	3.0	\$2,226	16,009	0.09	4.54	\$3,375
5230	Paint, glass, wallpaper str	\$4,146,859	\$7,137,672	0.9%	\$64,239	0.06	6.5	\$424	5,611	0.10	11.25	\$739
5250	Hardware stores	\$7,442,710	\$11,768,982	2.3%	\$270,687	0.06	2.7	\$521	7,771	0.12	5.05	\$958
5260	Retail nurseries and gardens	\$7,135,904	\$8,246,165	2.2%	\$181,416	0.09	3.9	\$634	5,839	0.17	7.58	\$1,222
5270	Mobile home dealers	\$4,373,670	\$12,128,180	2.9%	\$351,717	0.04	1.2	\$915	2,953	0.06	2.01	\$1,481
5310	Department stores	\$148,962,880	\$212,202,049	2.6%	\$5,517,253	0.07	2.7	\$13,762	9,514	0.08	3.07	\$15,657
5330	Variety stores	\$8,004,993	\$7,801,344	2.7%	\$210,636	0.10	3.8	\$738	7,517	0.15	5.48	\$1,065
5390	Misc. gen. merchandise str.	\$15,157,380	\$73,078,703	1.6%	\$1,169,259	0.02	1.3	\$1,024	6,319	0.05	3.04	\$2,399
5410	Grocery stores	\$194,675,511	\$413,038,161	1.2%	\$4,956,458	0.05	3.9	\$1,507	45,877	0.13	11.06	\$4,243
5420	Meat and fish markets	\$2,545,677	\$5,620,494	1.3%	\$73,066	0.05	3.5	\$324	2,272	0.16	12.07	\$1,121
5430	Fruit & vegetable markets	\$616,344	\$2,467,380	1.3%	\$32,076	0.02	1.9	\$184	638	0.13	10.07	\$966
5440	Candy, nut, & confctnry str	\$731,363	\$1,508,092	1.3%	\$19,605	0.05	3.7	\$154	1,097	0.21	16.12	\$667
5450	Dairy products stores	\$316,946	\$746,400	1.3%	\$9,703	0.04	3.3	\$124	488	0.22	17.08	\$650
5460	Retail bakeries	\$4,816,282	\$5,837,642	3.0%	\$175,129	0.08	2.8	\$239	5,704	0.29	9.72	\$844
5490	Misc. food stores	\$1,423,316	\$4,903,987	1.8%	\$88,272	0.03	1.6	\$144	2,708	0.11	5.90	\$526
5510	New and used car dealers	\$88,386,866	\$473,713,203	1.1%	\$5,210,845	0.02	1.7	\$3,587	18,989	0.02	2.20	\$4,655
5520	Used car dealers	\$1,126,468	\$26,046,018	2.5%	\$651,150	0.00	0.2	\$51	1,964	0.05	1.93	\$574
5530	Auto & home supply stores	\$27,461,415	\$41,415,750	1.9%	\$786,899	0.07	3.5	\$627	24,438	0.12	6.26	\$1,124
5540	Gas service stations	\$26,373,601	\$154,592,503	1.6%	\$2,473,480	0.02	1.1	\$274	39,526	0.04	2.60	\$667

Table VIII-4 Estimated Economic Impact of the Proposed Ergonomics Standard on All Industries

SIC	Industry					For All Establishments			For Affected Establishments (Those with MSDs)			
		Annualized Compliance Costs for all Establishments	Revenues for all Establishments (\$1,000s)	Profits as a Percentage of Revenues	Profits (\$1,000s)	Annualized Compliance Costs as a Percentage of Revenues	Annualized Compliance Costs as a Percentage of Profits	Compliance Cost per Establishment	Total Number of Affected Establishments over 10 years	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Annualized Cost per Affected Establishment
5550	Boat dealers	\$2,716,592	\$7,697,095	2.2%	\$169,336	0.04	1.6	\$536	2,493	0.07	3.26	\$1,090
5560	Rec. vehicle dealers	\$2,967,010	\$9,355,689	1.7%	\$159,047	0.03	1.9	\$991	1,757	0.05	3.18	\$1,689
5570	Motorcycle dealers	\$309,316	\$6,487,093	3.1%	\$201,100	0.00	0.2	\$82	468	0.04	1.24	\$660
5590	Auto dealers, n.e.c.	\$84,647	\$1,290,175	2.6%	\$33,545	0.01	0.3	\$69	126	0.06	2.47	\$672
5610	Men's & boys' clothing str	\$1,701,374	\$9,985,692	0.1%	\$9,986	0.02	17.0	\$123	3,814	0.06	61.85	\$446
5620	Women's clothing stores	\$4,220,782	\$29,323,315	4.0%	\$1,172,933	0.01	0.4	\$104	8,885	0.07	1.64	\$475
5630	Wm's access.& specialty str	\$640,405	\$4,417,649	4.5%	\$198,794	0.01	0.3	\$74	1,531	0.08	1.82	\$418
5640	Chldrn's & infants' wear str	\$980,049	\$4,249,583	1.2%	\$50,995	0.02	1.9	\$189	1,402	0.09	7.11	\$699
5650	Family clothing stores	\$15,371,732	\$40,135,206	1.3%	\$521,758	0.04	2.9	\$785	10,597	0.07	5.44	\$1,451
5660	Shoe stores	\$3,895,272	\$18,686,566	2.6%	\$485,851	0.02	0.8	\$123	8,210	0.08	3.10	\$474
5690	Misc. apparel stores	\$527,866	\$4,848,422	1.2%	\$58,181	0.01	0.9	\$52	1,273	0.09	7.24	\$415
5710	Furnitre & homefurnishng str	\$38,208,458	\$63,978,206	2.3%	\$1,471,499	0.06	2.6	\$579	34,538	0.11	4.96	\$1,106
5720	Household appliance str	\$5,604,314	\$10,491,658	2.3%	\$241,308	0.05	2.3	\$558	4,546	0.12	5.13	\$1,233
5730	Radio, TV, & compr str	\$13,710,842	\$59,843,357	2.3%	\$1,376,397	0.02	1.0	\$351	11,044	0.08	3.52	\$1,241
5810	Eating & drinking places	\$147,866,742	\$253,760,234	3.0%	\$7,612,807	0.06	1.9	\$317	166,985	0.16	5.42	\$886
5910	Drug stores	\$17,740,179	\$91,701,331	2.5%	\$2,292,533	0.02	0.8	\$410	19,584	0.04	1.71	\$906
5920	Liquor stores	\$997,207	\$21,457,553	1.4%	\$300,406	0.00	0.3	\$35	3,267	0.04	2.93	\$305
5930	Used merchandise stores	\$4,758,441	\$7,863,561	4.6%	\$361,724	0.06	1.3	\$202	7,083	0.20	4.37	\$672
5940	Misc. shopping goods str.	\$29,014,390	\$86,940,718	2.2%	\$1,912,696	0.03	1.5	\$225	41,973	0.10	4.67	\$691
5960	Nonstore retailers	\$33,430,917	\$71,726,499	2.0%	\$1,434,530	0.05	2.3	\$1,116	11,107	0.13	6.28	\$3,010
5980	Fuel dealers	\$6,219,621	\$17,012,865	0.8%	\$136,103	0.04	4.6	\$550	5,417	0.08	9.55	\$1,148
5990	Retail stores, n.e.c.	\$13,706,820	\$39,343,051	2.6%	\$1,022,919	0.03	1.3	\$144	17,648	0.19	7.23	\$777
6010	Central res. depository	\$740,611	\$34,398,950	12.7%	\$4,368,667	0.00	0.0	\$7,261	51	0.00	0.03	\$14,419
6020	Commercial banks	\$17,673,306	\$362,240,850	12.7%	\$46,004,588	0.00	0.0	\$262	15,433	0.02	0.17	\$1,145
6030	Savings institutions	\$2,515,343	\$86,099,788	12.7%	\$10,934,673	0.00	0.0	\$156	3,147	0.01	0.12	\$799
6060	Credit unions	\$2,339,002	\$28,386,945	12.7%	\$3,605,142	0.01	0.1	\$157	3,281	0.04	0.30	\$713
6080	Foreign banking	\$486,815	\$85,523,610	12.7%	\$10,861,498	0.00	0.0	\$742	234	0.00	0.01	\$2,078
6090	Banking-related functions	\$1,345,305	\$17,268,075	12.7%	\$2,193,046	0.01	0.1	\$231	928	0.05	0.38	\$1,449
6110	Federal credit agencies	\$111,216	\$27,976,840	14.6%	\$4,084,619	0.00	0.0	\$83	97	0.01	0.04	\$1,150
6140	Personal cred. institutions	\$692,011	\$69,321,834	18.1%	\$12,547,252	0.00	0.0	\$36	839	0.02	0.12	\$824
6150	Business cred. institutions	\$1,408,915	\$54,425,294	15.5%	\$8,435,921	0.00	0.0	\$263	747	0.02	0.12	\$1,886
6160	Mortgage bankers & brokers	\$2,238,332	\$28,664,554	9.6%	\$2,751,797	0.01	0.1	\$102	2,576	0.07	0.69	\$869
6210	Security brokers & dealers	\$2,916,269	\$136,415,141	10.5%	\$14,323,590	0.00	0.0	\$114	2,497	0.02	0.21	\$1,168
6220	Commodity contracts brokers	\$94,882	\$2,902,031	11.7%	\$339,538	0.00	0.0	\$58	103	0.05	0.44	\$921
6230	Security & commod. exchange	\$138,705	\$1,424,656	11.7%	\$166,685	0.01	0.1	\$1,186	24	0.05	0.40	\$5,715
6280	Security & commod. services	\$823,324	\$30,330,543	14.1%	\$4,276,607	0.00	0.0	\$45	572	0.09	0.61	\$1,439
6310	Life insurance	\$6,192,032	\$402,471,102	12.7%	\$51,113,830	0.00	0.0	\$527	1,775	0.01	0.08	\$3,488
6320	Medical & health insur.	\$8,923,407	\$225,866,321	12.7%	\$28,685,023	0.00	0.0	\$2,674	705	0.02	0.15	\$12,653
6330	Fire, marine, & cassty ins.	\$10,894,478	\$304,968,860	12.7%	\$38,731,045	0.00	0.0	\$535	2,315	0.03	0.25	\$4,706
6350	Surety insurance	\$148,627	\$5,184,734	12.7%	\$658,461	0.00	0.0	\$257	64	0.03	0.21	\$2,337
6360	Title insurance	\$796,133	\$5,360,463	12.7%	\$680,779	0.01	0.1	\$313	472	0.08	0.63	\$1,685
6370	Pension and health funds	\$353,503	\$1,884,439	12.7%	\$239,324	0.02	0.1	\$129	275	0.19	1.48	\$1,286
6390	Ins. carriers, n.e.c.	\$65,136	\$810,377	12.7%	\$102,918	0.01	0.1	\$223	58	0.04	0.32	\$1,128
6410	Insurance agents	\$6,903,799	\$67,001,357	6.8%	\$4,556,092	0.01	0.2	\$54	10,770	0.12	1.79	\$641

Table VIII-4 Estimated Economic Impact of the Proposed Ergonomics Standard on All Industries

SIC	Industry					For All Establishments			For Affected Establishments (Those with MSDs)			
		Annualized Compliance Costs for all Establishments	Revenues for all Establishments (\$1,000s)	Profits as a Percentage of Revenues	Profits (\$1,000s)	Annualized Compliance Costs as a Percentage of Revenues	Annualized Compliance Costs as a Percentage of Profits	Compliance Cost per Establishment	Total Number of Affected Establishments over 10 years	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Annualized Cost per Affected Establishment
6510	Real estate operators	\$24,808,003	\$89,035,697	15.4%	\$13,711,497	0.03	0.2	\$247	25,646	0.11	0.71	\$967
6530	RE agents and managers	\$21,148,635	\$72,786,929	12.1%	\$8,807,218	0.03	0.2	\$170	19,365	0.19	1.54	\$1,092
6540	Title abstract offices	\$829,752	\$2,702,283	12.1%	\$326,976	0.03	0.3	\$160	1,425	0.11	0.93	\$582
6550	Subdividers & developrs	\$7,410,254	\$17,073,624	9.1%	\$1,553,700	0.04	0.5	\$399	4,091	0.20	2.16	\$1,811
6710	Holding offices	\$3,520,964	\$49,468,775	17.5%	\$8,657,036	0.01	0.0	\$368	1,401	0.05	0.28	\$2,514
6720	Investment offices	\$498,481	\$12,829,710	17.5%	\$2,245,199	0.00	0.0	\$542	73	0.05	0.28	\$6,833
6730	Trusts	\$1,011,429	\$12,102,680	17.5%	\$2,117,969	0.01	0.0	\$114	987	0.07	0.43	\$1,025
6790	Miscellaneous investing	\$932,823	\$23,366,830	17.5%	\$4,089,195	0.00	0.0	\$111	869	0.04	0.22	\$1,074
7010	Hotels and motels	\$74,655,845	\$85,827,743	7.0%	\$6,007,942	0.09	1.2	\$1,650	17,848	0.22	3.15	\$4,183
7020	Rooming & boarding houses	\$497,181	\$427,076	7.0%	\$29,895	0.12	1.7	\$306	542	0.21	4.99	\$918
7030	Camps and rec. vehicle parks	\$247,237	\$2,820,658	7.0%	\$197,446	0.01	0.1	\$33	454	0.14	2.05	\$545
7040	Membership-basis org. hotels	\$86,868	\$762,685	7.0%	\$53,388	0.01	0.2	\$36	182	0.15	2.16	\$478
7210	Laundry & garment services	\$22,907,639	\$19,968,307	3.8%	\$758,796	0.11	3.0	\$404	22,113	0.29	7.74	\$1,036
7220	Photo studios, portrait	\$1,777,258	\$4,360,841	3.9%	\$170,073	0.04	1.0	\$135	2,301	0.23	5.98	\$772
7230	Beauty shops	\$3,390,716	\$11,597,696	4.6%	\$533,494	0.03	0.6	\$41	8,870	0.27	5.87	\$382
7240	Barber shops	\$517,584	\$488,787	4.6%	\$22,484	0.11	2.3	\$115	1,072	0.44	9.66	\$483
7250	Shoe repair	\$251,854	\$280,028	4.6%	\$12,881	0.09	2.0	\$114	450	0.44	9.63	\$560
7260	Fun. service and crematories	\$2,220,161	\$8,817,707	7.9%	\$696,599	0.03	0.3	\$141	3,747	0.11	1.34	\$593
7290	Misc personal services.	\$1,491,429	\$6,849,595	4.6%	\$315,081	0.02	0.5	\$49	1,285	0.52	11.31	\$1,161
7310	Advertising	\$8,209,870	\$28,132,776	3.8%	\$1,069,045	0.03	0.8	\$418	3,504	0.16	4.31	\$2,343
7320	Credit report.& collection	\$1,488,503	\$8,373,157	7.0%	\$586,121	0.02	0.3	\$215	1,208	0.10	1.45	\$1,233
7330	Mailing, reprod, steno., serv	\$8,828,457	\$26,231,013	4.6%	\$1,206,627	0.03	0.7	\$252	5,754	0.21	4.46	\$1,534
7340	Services to buildings	\$18,848,115	\$24,230,046	3.7%	\$896,512	0.08	2.1	\$287	12,793	0.40	10.77	\$1,473
7350	Misc. equip. rental	\$9,684,148	\$30,369,885	9.2%	\$2,794,029	0.03	0.3	\$390	6,024	0.13	1.43	\$1,608
7360	Pers. supply services	\$75,674,139	\$71,832,848	3.0%	\$2,154,985	0.11	3.5	\$2,025	9,268	0.42	14.16	\$8,165
7370	Comptr & data proc. services	\$16,883,961	\$181,997,360	5.2%	\$9,463,863	0.01	0.2	\$190	8,304	0.10	1.91	\$2,033
7380	Misc. business services	\$27,644,927	\$71,061,254	3.4%	\$2,416,083	0.04	1.1	\$323	16,228	0.21	6.04	\$1,704
7510	Auto rentals, no drivers	\$7,119,360	\$28,628,943	5.7%	\$1,631,850	0.02	0.4	\$669	3,441	0.08	1.35	\$2,069
7520	Automobile parking	\$1,856,234	\$4,810,800	4.8%	\$230,918	0.04	0.8	\$209	1,854	0.19	3.86	\$1,001
7530	Automotive repair shops	\$26,329,376	\$52,456,660	3.9%	\$2,045,810	0.05	1.3	\$189	38,478	0.18	4.66	\$684
7540	Automotive serv., exc repair	\$10,457,562	\$9,160,104	6.5%	\$595,407	0.11	1.8	\$388	10,766	0.29	4.40	\$971
7620	Electrical repair shops	\$8,521,815	\$12,355,727	2.6%	\$321,249	0.07	2.7	\$441	6,191	0.22	8.28	\$1,376
7630	Watch and jewelry repair	\$274,794	\$374,160	3.4%	\$12,721	0.07	2.2	\$152	444	0.30	8.77	\$618
7640	Reupholstery & furn. repair	\$507,897	\$1,276,653	3.4%	\$43,406	0.04	1.2	\$74	1,422	0.19	5.63	\$357
7690	Misc. repair shops	\$16,765,426	\$24,393,605	5.9%	\$1,439,223	0.07	1.2	\$430	12,871	0.21	3.53	\$1,303
7810	Motion picture production	\$17,792,216	\$28,310,206	5.4%	\$1,528,751	0.06	1.2	\$1,212	2,546	0.36	6.71	\$6,988
7820	Motion picture dist.	\$1,807,346	\$18,051,508	5.8%	\$1,046,987	0.01	0.2	\$1,241	687	0.02	0.37	\$2,631
7830	Motion picture theaters	\$6,213,923	\$7,023,730	5.8%	\$407,376	0.09	1.5	\$946	4,168	0.14	2.40	\$1,491
7840	Video tape rental	\$5,428,968	\$6,459,177	7.2%	\$465,061	0.08	1.2	\$261	10,396	0.17	2.34	\$522
7910	Dance studios & schools	\$1,283,830	\$863,722	4.1%	\$35,413	0.15	3.6	\$224	2,062	0.41	10.05	\$623
7920	Prducers, orch., entertainers	\$5,448,464	\$16,444,890	3.6%	\$592,016	0.03	0.9	\$324	3,468	0.16	4.47	\$1,571
7930	Bowling centers	\$1,496,184	\$2,944,692	4.2%	\$123,677	0.05	1.2	\$261	2,050	0.14	3.38	\$730
7940	Commercial sports	\$5,987,571	\$12,089,744	3.6%	\$435,231	0.05	1.4	\$1,257	1,464	0.16	4.48	\$4,091
7990	Misc. recreation services	\$53,034,852	\$55,776,035	4.2%	\$2,342,593	0.10	2.3	\$858	18,362	0.32	7.62	\$2,888

Table VIII-4 Estimated Economic Impact of the Proposed Ergonomics Standard on All Industries

SIC	Industry	Annualized Compliance Costs for all Establishments	Revenues for all Establishments (\$1,000s)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For All Establishments			For Affected Establishments (Those with MSDs)			
						Annualized Compliance Costs as a Percentage of Revenues	Annualized Compliance Costs as a Percentage of Profits	Compliance Cost per Establishment	Total Number of Affected Establishments over 10 years	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Annualized Cost per Affected Establishment
8010	Offices of medical doctors	\$45,984,511	\$186,598,097	6.3%	\$11,755,680	0.02	0.4	\$246	34,137	0.13	2.14	\$1,347
8020	Dentists offices and clinics	\$9,425,820	\$46,131,244	11.3%	\$5,212,831	0.02	0.2	\$83	16,155	0.14	1.27	\$583
8030	Osteopathic physicians	\$434,736	\$4,582,835	5.4%	\$247,473	0.01	0.2	\$48	810	0.11	1.98	\$537
8040	Other health practitioners	\$13,653,456	\$25,053,745	6.5%	\$1,628,493	0.05	0.8	\$161	18,219	0.25	3.90	\$749
8050	Nursing & personal care fac.	\$158,995,016	\$63,625,522	4.3%	\$2,735,897	0.25	5.8	\$6,622	11,190	0.54	12.47	\$14,209
8060	Hospitals	\$345,171,125	\$343,314,509	5.1%	\$17,509,040	0.10	2.0	\$47,401	3,634	0.20	3.95	\$94,988
8070	Med. & dental labs	\$6,311,199	\$16,543,625	7.9%	\$1,306,946	0.04	0.5	\$414	2,625	0.22	2.80	\$2,404
8080	Home hlth care services	\$51,514,478	\$27,690,537	3.5%	\$969,169	0.19	5.3	\$3,198	5,961	0.50	14.36	\$8,643
8090	Hlth & allied serv., n.e.c.	\$15,136,082	\$26,036,633	11.0%	\$2,864,030	0.06	0.5	\$726	6,841	0.18	1.61	\$2,213
8110	Legal services	\$14,827,269	\$116,202,122	5.0%	\$5,810,106	0.01	0.3	\$88	14,399	0.15	2.98	\$1,030
8210	Elem. & secondary schools	\$11,922,661	\$30,967,943	5.9%	\$1,827,109	0.04	0.7	\$662	4,535	0.15	2.59	\$2,629
8220	Colleges & universities	\$36,950,253	\$73,194,239	6.2%	\$4,538,043	0.05	0.8	\$10,087	975	0.19	3.06	\$37,888
8230	Libraries	\$147,528	\$846,367	5.9%	\$49,936	0.02	0.3	\$66	170	0.23	3.91	\$868
8240	Vocational schools	\$659,256	\$6,322,931	5.9%	\$373,053	0.01	0.2	\$97	590	0.12	2.04	\$1,118
8290	Schools, n.e.c.	\$1,001,157	\$7,437,108	5.0%	\$371,855	0.01	0.3	\$65	1,335	0.16	3.11	\$750
8320	Individual & fam. services	\$40,334,501	\$25,266,265	4.1%	\$1,035,917	0.16	3.9	\$937	16,130	0.43	10.39	\$2,501
8330	Job train. & related serv.	\$18,644,738	\$8,830,464	2.5%	\$220,762	0.21	8.4	\$2,046	3,793	0.51	20.29	\$4,915
8350	Child day care services	\$13,661,574	\$12,459,047	3.8%	\$473,444	0.11	2.9	\$255	17,990	0.33	8.60	\$759
8360	Residential care	\$51,440,382	\$20,174,955	2.6%	\$524,549	0.25	9.8	\$1,788	14,449	0.51	19.52	\$3,560
8390	Social services, n.e.c.	\$9,045,724	\$22,170,593	3.4%	\$753,800	0.04	1.2	\$576	4,098	0.16	4.60	\$2,207
8410	Museums & art galleries	\$2,425,886	\$3,660,267	6.1%	\$223,276	0.07	1.1	\$537	1,040	0.29	4.72	\$2,332
8420	Bot. & zoolog. gardens	\$1,164,551	\$906,476	6.1%	\$55,295	0.13	2.1	\$1,991	174	0.43	7.09	\$6,700
8610	Business associations	\$1,512,126	\$14,242,520	3.3%	\$470,003	0.01	0.3	\$96	1,703	0.10	2.98	\$888
8620	Prof. organizations	\$758,809	\$7,845,620	4.8%	\$376,590	0.01	0.2	\$108	734	0.09	1.93	\$1,033
8630	Labor organizations	\$1,224,039	\$11,731,332	6.4%	\$750,805	0.01	0.2	\$63	1,714	0.12	1.86	\$714
8640	Civic & social assoc.	\$10,878,058	\$15,241,892	3.4%	\$518,224	0.07	2.1	\$294	8,286	0.32	9.36	\$1,313
8650	Political organizations	\$340,427	\$1,093,341	6.4%	\$69,974	0.03	0.5	\$132	381	0.21	3.30	\$895
8660	Religious organizations	\$6,506,177	\$57,709,235	9.1%	\$5,251,540	0.01	0.1	\$41	7,763	0.23	2.53	\$838
8690	Membership orgs., n.e.c.	\$4,762,801	\$8,262,479	6.4%	\$528,799	0.06	0.9	\$525	2,020	0.26	4.05	\$2,358
8710	Eng. and arch. services	\$18,663,467	\$98,926,133	4.2%	\$4,154,898	0.02	0.4	\$237	11,110	0.13	3.19	\$1,680
8720	Accntng, auditing, & bkeeping	\$18,023,796	\$49,834,103	12.0%	\$5,980,092	0.04	0.3	\$214	10,055	0.30	2.52	\$1,792
8730	Research & testing services	\$23,709,695	\$47,185,349	3.4%	\$1,604,302	0.05	1.5	\$1,218	4,780	0.20	6.02	\$4,960
8740	Management & pub. relations	\$38,513,329	\$96,714,846	6.2%	\$5,996,320	0.04	0.6	\$405	13,819	0.27	4.42	\$2,787
8990	Services, n.e.c.	\$7,614,094	\$13,388,980	5.0%	\$669,449	0.06	1.1	\$442	6,328	0.15	3.10	\$1,203
Total		\$4,232,197,861	\$15,802,862,958		\$766,327,987	0.03	0.6	\$717	1,585,552	0.10	2.06	\$2,669

Source: Office of Regulatory Analysis.

Revenue data is from U.S. Dept. of Commerce, Bureau of Census. Compliance costs are from Chapter 5 of this Preliminary Economic Analysis. Profit Rates are from, in most instances, Robert Morris Associates' "RMA Studies."

[a] Excludes SIC 3731

[b] A profit rate of 5 percent of revenues (the average rate for all establishments) was estimated for SICs 910,920,970,8110, and 8990; a profit rate of 4 percent. was estimated for SICs 2280, 2310, and 5620, since they are recognized as industries with lower than average margins.

Table VIII-4 Estimated Economic Impact of the Proposed Ergonomics Standard on All Industries

SIC	Industry	Annualized Compliance Costs for all Establishments	Revenues for all Establishments (\$1,000s)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For All Establishments			For Affected Establishments (Those with MSDs)			
						Annualized Compliance Costs as a Percentage of Revenues	Annualized Compliance Costs as a Percentage of Profits	Compliance Cost per Establishment	Total Number of Affected Establishments over 10 years	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Annualized Cost per Affected Establishment