

**Table VIII-6 Estimated Economic Impact of the Proposed Ergonomics Standard on All Very Small Firms  
And All Very Small Affected Firms (Those with MSDs)\***

SIC	Industry	Average Revenues for Very Small Firms (\$)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For all very small firms				For very small affected firms (those with MSDs)			
					Average Profits per firm (\$)	Annualized Costs per Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Total Number of Affected Firms over 10 years	Annualized Costs per Affected Very Small Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits
710	Soil prep. services	\$354,118	6.0%	\$12,346	\$21,141	\$108	0.03	0.5	230	\$275	0.08	1.3
720	Crop services	\$363,704	7.9%	\$95,938	\$28,733	\$295	0.08	1.0	1,321	\$746	0.21	2.6
740	Veterinary services	\$147,753	8.7%	\$273,531	\$12,855	\$228	0.15	1.8	7,875	\$616	0.42	4.8
750	Animal serv., excpt vet.	\$77,543	6.0%	\$46,742	\$4,629	\$69	0.09	1.5	1,519	\$461	0.59	10.0
780	Landscape & hort. services	\$109,792	4.4%	\$313,231	\$4,831	\$167	0.15	3.5	19,881	\$545	0.50	11.3
810	Timber tracts	\$241,574	3.1%	\$4,307	\$7,465	\$186	0.08	2.5	153	\$703	0.29	9.4
830	Forest products	\$508,094	3.1%	\$1,335	\$15,700	\$204	0.04	1.3	23	\$769	0.15	4.9
850	Forestry services	\$203,723	3.1%	\$6,389	\$6,295	\$167	0.08	2.7	247	\$687	0.34	10.9
910	Commerical fishing	\$260,772	5.0%	\$18,541	\$13,039	\$90	0.03	0.7	225	\$568	0.22	4.4
920	Fish hatcheries	\$147,276	5.0%	\$427	\$7,364	\$195	0.13	2.7	13	\$888	0.60	12.1
970	Hunting & trapping	\$157,738	5.0%	\$1,893	\$7,887	\$48	0.03	0.6	40	\$288	0.18	3.7
1310	Crude petrol. & nat. gas	\$1,063,503	5.7%	\$398,241	\$60,726	\$77	0.01	0.1	874	\$580	0.05	1.0
1320	Natural gas liquids	\$6,478,211	4.8%	\$11,865	\$312,250	\$165	0.00	0.1	12	\$537	0.01	0.2
1380	Oil & gas field services	\$321,483	2.0%	\$43,862	\$6,301	\$129	0.04	2.0	984	\$912	0.28	14.5
2010	Meat products	\$588,374	2.3%	\$22,207	\$13,533	\$240	0.04	1.8	379	\$1,036	0.18	7.7
2020	Dairy products	\$770,743	2.2%	\$12,955	\$16,956	\$294	0.04	1.7	175	\$1,282	0.17	7.6
2030	Presrvd fruits & vegetables	\$510,610	4.2%	\$19,730	\$21,446	\$176	0.03	0.8	191	\$848	0.17	4.0
2040	Grain mill products	\$964,208	2.7%	\$28,481	\$26,034	\$355	0.04	1.4	279	\$1,391	0.14	5.3
2050	Bakery products	\$217,705	2.2%	\$10,087	\$4,790	\$233	0.11	4.9	435	\$1,127	0.52	23.5
2060	Sugar and confect. prods	\$511,272	4.6%	\$13,758	\$23,519	\$237	0.05	1.0	120	\$1,155	0.23	4.9
2070	Fats and oils	\$1,433,935	2.9%	\$5,739	\$41,584	\$278	0.02	0.7	34	\$1,127	0.08	2.7
2080	Beverages	\$2,376,764	4.5%	\$129,415	\$106,954	\$330	0.01	0.3	268	\$1,490	0.06	1.4
2090	Misc. food products	\$525,021	2.9%	\$36,359	\$15,226	\$262	0.05	1.7	515	\$1,212	0.23	8.0
2110	Cigarettes	na	[c]	na	na	\$128	na	na	na	na	na	na
2120	Cigars	na	[c]	na	na	\$51	na	na	2	\$671	na	na
2130	Chewing & smoking tobacco	\$1,063,083	[c]	\$498	\$41,460	\$104	0.01	0.3	2	\$816	0.08	2.0
2140	Tobacco stemm. & redrying	na	[c]	na	na	\$83	na	na	na	na	na	na
2210	Brdwven fab. mills, cotton	\$267,223	3.6%	\$2,799	\$9,620	\$275	0.10	2.9	94	\$855	0.32	8.9
2220	Broadwoven fabric mills	\$190,505	2.4%	\$933	\$4,572	\$139	0.07	3.0	48	\$586	0.31	12.8
2230	Brdwvn fab. mills, wool	\$458,913	2.4%	\$507	\$11,014	\$68	0.01	0.6	12	\$263	0.06	2.4
2240	Narrow fabric mills	\$324,956	1.3%	\$570	\$4,224	\$306	0.09	7.2	49	\$843	0.26	20.0
2250	Knitting mills	\$371,512	2.7%	\$9,439	\$10,031	\$203	0.05	2.0	286	\$668	0.18	6.7
2260	Tex. finishing, excpt wool	\$369,584	1.2%	\$2,302	\$4,435	\$162	0.04	3.7	127	\$664	0.18	15.0
2270	Carpets and rugs	\$458,882	1.7%	\$2,317	\$7,801	\$150	0.03	1.9	78	\$572	0.12	7.3
2280	Yarn and thread mills	\$380,590	4.0%	\$2,375	\$15,224	\$194	0.05	1.3	47	\$649	0.17	4.3
2290	Misc. textile goods	\$376,255	2.4%	\$4,632	\$9,030	\$240	0.06	2.7	145	\$845	0.22	9.4
2310	Men's & boys' suits & coats	\$247,145	4.0%	\$1,433	\$9,886	\$165	0.07	1.7	33	\$724	0.29	7.3
2320	Men's & boys' furnishings	\$303,121	3.2%	\$7,828	\$9,700	\$203	0.07	2.1	191	\$857	0.28	8.8
2330	Wm's & misses' outerwear	\$235,611	2.0%	\$29,847	\$4,712	\$129	0.05	2.7	1,401	\$582	0.25	12.3

**Table VIII-6 Estimated Economic Impact of the Proposed Ergonomics Standard on All Very Small Firms  
And All Very Small Affected Firms (Those with MSDs)\***

SIC	Industry	Average Revenues for Very Small Firms (\$)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For all very small firms				For very small affected firms (those with MSDs)			
					Average Profits per firm (\$)	Annualized Costs per Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Total Number of Affected Firms over 10 years	Annualized Costs per Affected Very Small Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits
2340	Wm's & chldrn's undergarmt	\$509,612	2.2%	\$1,704	\$11,211	\$190	0.04	1.7	37	\$787	0.15	7.0
2350	Hats, caps, & millinery	\$172,675	4.3%	\$1,693	\$7,425	\$130	0.08	1.8	47	\$628	0.36	8.5
2360	Girls' & chldrn's outerwear	\$425,055	1.4%	\$1,613	\$5,951	\$124	0.03	2.1	60	\$558	0.13	9.4
2370	Fur goods	\$660,448	2.4%	\$2,124	\$15,851	\$69	0.01	0.4	27	\$342	0.05	2.2
2380	Misc. apparel & accessories	\$216,937	2.4%	\$3,389	\$5,206	\$178	0.08	3.4	156	\$741	0.34	14.2
2390	Misc. fab. textile prods	\$194,512	2.4%	\$34,167	\$4,668	\$165	0.08	3.5	1,889	\$641	0.33	13.7
2410	Logging	\$421,274	3.9%	\$223,050	\$16,430	\$60	0.01	0.4	1,721	\$473	0.11	2.9
2420	Sawmills & planing mills	\$262,325	3.8%	\$39,774	\$9,968	\$314	0.12	3.2	1,365	\$918	0.35	9.2
2430	Millwork & plywood	\$245,373	3.7%	\$64,469	\$9,079	\$346	0.14	3.8	2,492	\$987	0.40	10.9
2440	Wood containers	\$215,651	3.6%	\$15,837	\$7,763	\$295	0.14	3.8	741	\$813	0.38	10.5
2450	Wood bldngs & mobile hor	\$365,286	3.7%	\$6,758	\$13,516	\$339	0.09	2.5	159	\$1,065	0.29	7.9
2490	Misc. wood products	\$273,903	2.8%	\$19,012	\$7,669	\$267	0.10	3.5	713	\$929	0.34	12.1
2510	Household furniture	\$203,804	2.9%	\$23,257	\$5,910	\$245	0.12	4.2	1,028	\$940	0.46	15.9
2520	Office furniture	\$259,145	3.9%	\$6,115	\$10,107	\$320	0.12	3.2	167	\$1,164	0.45	11.5
2530	Pub bldng & related furn.	\$332,258	3.0%	\$2,203	\$9,968	\$664	0.20	6.7	71	\$2,059	0.62	20.7
2540	Partitions and fixtures	\$245,147	3.0%	\$15,996	\$7,354	\$327	0.13	4.4	640	\$1,112	0.45	15.1
2590	Misc furniture and fixtures	\$251,255	3.0%	\$7,402	\$7,538	\$219	0.09	2.9	286	\$751	0.30	10.0
2610	Pulp mills	na [c]	3.8%	na	na	\$95	na	na	na	na	na	na
2620	Paper mills	\$442,060	4.7%	\$1,039	\$20,777	\$218	0.05	1.0	12	\$913	0.21	4.4
2630	Paperboard mills	na [c]	4.7%	na	na	\$174	na	na	5	\$678	na	na
2650	Paperbrd containers & boxes	\$514,381	4.0%	\$13,394	\$20,575	\$369	0.07	1.8	239	\$1,006	0.20	4.9
2670	Misc. cnvrted paper products	\$498,582	2.7%	\$16,154	\$13,462	\$310	0.06	2.3	436	\$852	0.17	6.3
2710	Newspapers	\$171,876	6.0%	\$58,111	\$10,313	\$191	0.11	1.9	1,716	\$627	0.36	6.1
2720	Periodicals	\$372,480	3.7%	\$64,788	\$13,782	\$90	0.02	0.7	964	\$440	0.12	3.2
2730	Books	\$399,819	4.0%	\$43,740	\$15,993	\$137	0.03	0.9	671	\$558	0.14	3.5
2740	Miscellaneous publishing	\$386,448	5.1%	\$49,390	\$19,709	\$101	0.03	0.5	511	\$496	0.13	2.5
2750	Commercial printing	\$234,077	3.3%	\$223,687	\$7,725	\$200	0.09	2.6	9,661	\$600	0.26	7.8
2760	Manifold business forms	\$369,381	2.7%	\$3,690	\$9,973	\$323	0.09	3.2	150	\$794	0.21	8.0
2770	Greeting cards	\$299,953	3.8%	\$969	\$11,398	\$254	0.08	2.2	24	\$885	0.29	7.8
2780	Blankbooks & bookbinding	\$156,867	3.8%	\$5,705	\$5,961	\$294	0.19	4.9	371	\$758	0.48	12.7
2790	Printing trade services	\$189,836	3.0%	\$15,445	\$5,695	\$112	0.06	2.0	414	\$734	0.39	12.9
2810	Indust. inorganic chemicals	\$1,240,983	4.1%	\$15,061	\$50,880	\$116	0.01	0.2	38	\$904	0.07	1.8
2820	Plastics mat. & synthetics	\$1,246,308	5.0%	\$18,819	\$62,315	\$107	0.01	0.2	38	\$864	0.07	1.4
2830	Drugs	\$938,460	5.5%	\$40,312	\$51,615	\$127	0.01	0.2	101	\$975	0.10	1.9
2840	Soap, clnrs, & toilet goods	\$892,064	2.9%	\$40,331	\$25,870	\$154	0.02	0.6	234	\$1,029	0.12	4.0
2850	Paints & allied products	\$670,834	2.8%	\$15,064	\$18,783	\$165	0.02	0.9	137	\$966	0.14	5.1
2860	Indust. organic chemicals	\$1,226,195	3.3%	\$10,561	\$40,464	\$104	0.01	0.3	32	\$850	0.07	2.1
2870	Agricultural chemicals	\$1,005,313	3.4%	\$15,723	\$34,181	\$122	0.01	0.4	68	\$818	0.08	2.4
2890	Misc. chemical products	\$932,634	3.8%	\$39,728	\$35,440	\$204	0.02	0.6	367	\$624	0.07	1.8
2910	Petroleum refining	\$2,321,552 [c]	3.1%	\$4,822	\$71,968	\$119	0.01	0.2	11	\$709	0.03	1.0
2950	Asphlt pavng & roofng mat.	\$1,955,981	3.3%	\$24,012	\$64,547	\$297	0.02	0.5	128	\$858	0.04	1.3

**Table VIII-6 Estimated Economic Impact of the Proposed Ergonomics Standard on All Very Small Firms  
And All Very Small Affected Firms (Those with MSDs)\***

SIC	Industry	Average Revenues for Very Small Firms (\$)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For all very small firms				For very small affected firms (those with MSDs)			
					Average Profits per firm (\$)	Annualized Costs per Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Total Number of Affected Firms over 10 years	Annualized Costs per Affected Very Small Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits
2990	Misc. pet. & coal prods	\$238,135 [c]	3.7%	\$1,894	\$8,811	\$146	0.06	1.7	42	\$754	0.32	8.6
3010	Tires and inner tubes	\$449,894	3.9%	\$1,158	\$17,546	\$334	0.07	1.9	16	\$1,416	0.31	8.1
3020	Rubber & plastics footwear	\$231,682	4.2%	\$214	\$9,731	\$268	0.12	2.8	5	\$1,302	0.56	13.4
3050	Hose, blng, and gaskets	\$334,264	4.4%	\$5,236	\$14,708	\$331	0.10	2.2	87	\$1,352	0.40	9.2
3060	Fab. rubber prod., n.e.c.	\$294,956	3.9%	\$8,812	\$11,503	\$313	0.11	2.7	183	\$1,308	0.44	11.4
3080	Misc plastics, n.e.c.	\$360,366	3.4%	\$74,960	\$12,252	\$252	0.07	2.1	1,872	\$823	0.23	6.7
3110	Leather tan. & finishing	\$329,655	1.7%	\$1,233	\$5,604	\$295	0.09	5.3	71	\$910	0.28	16.2
3130	Footwear cut stock	na [c]	1.8%	na	na	\$272	na	na	15	\$796	na	na
3140	Footwear, except rubber	\$335,179	1.9%	\$1,210	\$6,368	\$247	0.07	3.9	57	\$819	0.24	12.9
3150	Leather gloves & mittens	na [c]	1.8%	na	na	\$391	na	na	10	\$1,090	na	na
3160	Luggage	na [c]	1.8%	na	na	\$143	na	na	44	\$519	na	na
3170	Hndbags & prsna leathr gds.	na [c]	1.8%	na	na	\$178	na	na	78	\$618	na	na
3190	Leather goods, n.e.c.	\$192,370	1.8%	\$1,115	\$3,463	\$276	0.14	8.0	102	\$870	0.45	25.1
3210	Flat glass	\$207,842	4.5%	\$355	\$9,353	\$347	0.17	3.7	10	\$1,324	0.64	14.2
3220	Glass, pressed or blown	\$301,159	6.8%	\$8,089	\$20,479	\$326	0.11	1.6	91	\$1,419	0.47	6.9
3230	Prod. of purchased glass	\$230,435	4.4%	\$11,619	\$10,139	\$300	0.13	3.0	284	\$1,208	0.52	11.9
3240	Cement, hydraulic	\$1,050,298	4.5%	\$3,970	\$47,263	\$298	0.03	0.6	23	\$1,070	0.10	2.3
3250	Structural clay products	\$256,304	6.0%	\$3,645	\$15,378	\$375	0.15	2.4	69	\$1,278	0.50	8.3
3260	Pottery & related prods	\$132,403	4.5%	\$5,386	\$296	\$296	0.22	5.0	221	\$1,211	0.91	20.3
3270	Concrete & plast. prdcts	\$413,581	4.3%	\$73,804	\$17,784	\$417	0.10	2.3	1,353	\$1,277	0.31	7.2
3280	Cut stone & stone prods	\$247,993	4.2%	\$9,103	\$10,416	\$358	0.14	3.4	271	\$1,156	0.47	11.1
3290	Misc. nonmet. mineral prods	\$407,792	5.7%	\$17,526	\$23,244	\$341	0.08	1.5	196	\$1,313	0.32	5.6
3310	Basic steel products	\$797,017	4.7%	\$17,943	\$37,460	\$182	0.02	0.5	84	\$1,043	0.13	2.8
3320	Iron and steel foundries	\$337,456	4.7%	\$6,265	\$15,860	\$304	0.09	1.9	98	\$1,222	0.36	7.7
3330	Primary nonfer. metals	\$970,958	4.5%	\$4,195	\$43,693	\$194	0.02	0.4	18	\$1,048	0.11	2.4
3340	Secondary nonfer. metals	\$1,072,780	3.6%	\$4,557	\$38,620	\$294	0.03	0.8	29	\$1,186	0.11	3.1
3350	Nonfer. rolling & drawing	\$625,461	5.6%	\$10,333	\$35,026	\$237	0.04	0.7	61	\$1,154	0.18	3.3
3360	Nonfer. foundries (cstngs)	\$240,793	3.7%	\$7,617	\$8,909	\$303	0.13	3.4	214	\$1,208	0.50	13.6
3390	Misc. primary metal prdcts	\$286,519	0.5%	\$617	\$1,461	\$189	0.07	13.0	115	\$693	0.24	47.4
3410	Met. cans & ship. containers	\$655,041	2.8%	\$2,256	\$18,341	\$314	0.05	1.7	40	\$977	0.15	5.3
3420	Cutlery, hndtls, & hardware	\$278,801	4.7%	\$18,542	\$13,104	\$315	0.11	2.4	456	\$978	0.35	7.5
3430	Plumbing & heating fixtures	\$367,613	3.8%	\$5,266	\$13,969	\$438	0.12	3.1	130	\$1,272	0.35	9.1
3440	Fab. struct. metal prdcts	\$321,458	4.0%	\$101,362	\$12,858	\$338	0.11	2.6	2,702	\$986	0.31	7.7
3450	Screw machine products	\$240,690	3.9%	\$13,029	\$9,387	\$392	0.16	4.2	513	\$1,063	0.44	11.3
3460	Met. forgings & stampings	\$337,019	4.5%	\$24,538	\$15,166	\$433	0.13	2.9	565	\$1,240	0.37	8.2
3470	Metal services, n.e.c.	\$225,866	5.7%	\$46,489	\$12,874	\$301	0.13	2.3	1,230	\$885	0.39	6.9
3480	Ordinance and access., n.e.c.	\$167,856	4.4%	\$2,208	\$7,386	\$205	0.12	2.8	75	\$817	0.49	11.1
3490	Misc. fab. metal products	\$312,038	4.8%	\$65,453	\$14,978	\$312	0.10	2.1	1,391	\$979	0.31	6.5
3510	Engines and turbines	\$413,304	4.4%	\$2,928	\$18,185	\$228	0.06	1.3	45	\$815	0.20	4.5
3520	Farm & garden machinery	\$326,580	4.1%	\$15,023	\$13,390	\$214	0.07	1.6	328	\$733	0.22	5.5
3530	Construct. & related mach.	\$394,130	5.0%	\$34,940	\$19,707	\$320	0.08	1.6	538	\$1,057	0.27	5.4

**Table VIII-6 Estimated Economic Impact of the Proposed Ergonomics Standard on All Very Small Firms  
And All Very Small Affected Firms (Those with MSDs)\***

SIC	Industry	Average Revenues for Very Small Firms (\$)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For all very small firms				For very small affected firms (those with MSDs)			
					Average Profits per firm (\$)	Annualized Costs per Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Total Number of Affected Firms over 10 years	Annualized Costs per Affected Very Small Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits
3540	Metalworking machinery	\$232,627	4.6%	\$88,956	\$10,701	\$288	0.12	2.7	2,572	\$932	0.40	8.7
3550	Special industry mach.	\$344,630	4.5%	\$44,711	\$15,508	\$250	0.07	1.6	822	\$876	0.25	5.6
3560	General indust. mach.	\$356,137	4.5%	\$34,857	\$16,026	\$291	0.08	1.8	659	\$961	0.27	6.0
3570	Computer & office equip.	\$621,373	3.3%	\$26,452	\$20,505	\$137	0.02	0.7	246	\$719	0.12	3.5
3580	Refrig. & serv. indust mach.	\$334,315	2.0%	\$7,796	\$6,686	\$316	0.09	4.7	336	\$1,096	0.33	16.4
3590	Industrial mach., n.e.c.	\$193,735	5.5%	\$224,595	\$10,655	\$225	0.12	2.1	4,172	\$1,137	0.59	10.7
3610	Elect. dist. equipment	\$394,178	4.0%	\$7,174	\$15,767	\$197	0.05	1.2	75	\$1,187	0.30	7.5
3620	Elect. indust. apparatus	\$389,434	4.0%	\$19,643	\$15,577	\$216	0.06	1.4	205	\$1,335	0.34	8.6
3630	Household appliances	\$421,725	3.4%	\$3,284	\$14,339	\$250	0.06	1.7	35	\$1,636	0.39	11.4
3640	Elct. lghtng & wire equip.	\$338,127	4.6%	\$17,374	\$15,554	\$222	0.07	1.4	188	\$1,323	0.39	8.5
3650	Household audio & vid. equi	\$569,616	5.9%	\$18,383	\$33,607	\$170	0.03	0.5	80	\$1,168	0.21	3.5
3660	Communications equipment	\$496,670	5.4%	\$29,985	\$26,820	\$97	0.02	0.4	129	\$842	0.17	3.1
3670	Electric compnts & access	\$381,138	5.4%	\$68,104	\$20,581	\$105	0.03	0.5	423	\$821	0.22	4.0
3690	Misc. elect. equipment	\$380,068	5.0%	\$16,799	\$19,003	\$221	0.06	1.2	106	\$1,837	0.48	9.7
3710	Motor vehicles & equipt.	\$418,128	3.9%	\$42,659	\$16,307	\$104	0.02	0.6	313	\$868	0.21	5.3
3720	Aircraft and parts	\$351,923	4.3%	\$13,317	\$15,133	\$135	0.04	0.9	64	\$1,855	0.53	12.3
3730	Ship, boat bldng and repair[	\$188,726	3.6%	\$17,685	\$6,794	\$176	0.09	2.6	367	\$1,247	0.66	18.3
3740	Railroad equipment	na [c]	2.8%	na	na	\$175	na	na	6	\$1,754	na	na
3750	Motorcycles & bicycles	\$364,505	3.8%	\$3,864	\$13,851	\$192	0.05	1.4	27	\$2,009	0.55	14.5
3760	Guided missiles	na [c]	3.8%	na	na	\$51	na	na	na	na	na	na
3790	Misc. transportation equip.	\$355,671	3.8%	\$9,745	\$13,516	\$180	0.05	1.3	131	\$990	0.28	7.3
3810	Srch & navigation equipmen	\$309,297	4.7%	\$4,797	\$14,537	\$78	0.03	0.5	37	\$698	0.23	4.8
3820	Meas. & contrllng devices	\$352,337	5.3%	\$51,951	\$18,674	\$151	0.04	0.8	491	\$853	0.24	4.6
3840	Medical instrmnts & supplie	\$514,868	6.2%	\$88,264	\$31,922	\$128	0.02	0.4	436	\$815	0.16	2.6
3850	Ophthalmic goods	\$253,881	4.2%	\$4,223	\$10,663	\$155	0.06	1.5	70	\$874	0.34	8.2
3860	Photo. equip. & supplies	\$442,828	5.3%	\$11,054	\$23,470	\$126	0.03	0.5	62	\$952	0.21	4.1
3870	Watches, clocks, & parts	\$260,379	5.6%	\$1,385	\$14,581	\$76	0.03	0.5	15	\$496	0.19	3.4
3910	Jwly, slvrwre, and plate	\$309,642	2.8%	\$21,302	\$8,670	\$127	0.04	1.5	503	\$623	0.20	7.2
3930	Musical instruments	\$183,232	3.3%	\$2,763	\$6,047	\$195	0.11	3.2	102	\$869	0.47	14.4
3940	Toys and sporting goods	\$260,558	3.5%	\$24,696	\$9,120	\$221	0.08	2.4	651	\$919	0.35	10.1
3950	Office and art supplies	\$229,779	3.3%	\$5,945	\$7,583	\$160	0.07	2.1	177	\$711	0.31	9.4
3960	Costume jewelry & notions	\$243,748	3.3%	\$7,280	\$8,044	\$104	0.04	1.3	172	\$551	0.23	6.9
3990	Misc. manufactures	\$227,598	3.4%	\$55,097	\$7,738	\$182	0.08	2.3	3,571	\$362	0.16	4.7
4110	Local & suburban trans.	\$131,754	6.2%	\$54,200	\$8,169	\$441	0.33	5.4	3,061	\$957	0.73	11.7
4120	Taxicabs	\$108,596	5.9%	\$19,298	\$6,407	\$96	0.09	1.5	479	\$601	0.55	9.4
4130	Intercty & rural bus trans.	\$209,955	7.0%	\$2,939	\$14,697	\$274	0.13	1.9	64	\$854	0.41	5.8
4140	Bus charter service	\$190,309	3.8%	\$6,726	\$7,232	\$224	0.12	3.1	276	\$755	0.40	10.4
4150	School buses	\$92,169	5.9%	\$12,709	\$5,438	\$182	0.20	3.4	606	\$703	0.76	12.9
4170	Bus terminals	\$165,896	5.9%	\$470	\$9,788	\$384	0.23	3.9	23	\$798	0.48	8.2
4210	Trking & Courier Service	\$256,899	3.2%	\$768,001	\$8,221	\$189	0.07	2.3	23,128	\$762	0.30	9.3
4220	Pub. warehousing & storage	\$284,511	9.4%	\$205,020	\$26,744	\$379	0.13	1.4	3,321	\$874	0.31	3.3

**Table VIII-6 Estimated Economic Impact of the Proposed Ergonomics Standard on All Very Small Firms  
And All Very Small Affected Firms (Those with MSDs)\***

SIC	Industry	Average Revenues for Very Small Firms (\$)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For all very small firms				For very small affected firms (those with MSDs)			
					Average Profits per firm (\$)	Annualized Costs per Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Total Number of Affected Firms over 10 years	Annualized Costs per Affected Very Small Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits
4230	Trucking terminal fac.	\$172,967 [c]	4.2%	\$436	\$7,265	\$328	0.19	4.5	24	\$806	0.47	11.1
4510	Air trans., scheduled	\$753,374	4.0%	\$37,819	\$30,135	\$756	0.10	2.5	805	\$1,178	0.16	3.9
4520	Air trans., nonsched.	\$469,131	6.0%	\$37,155	\$28,148	\$94	0.02	0.3	402	\$308	0.07	1.1
4580	Airports and services	\$250,033	4.6%	\$31,825	\$11,502	\$161	0.06	1.4	937	\$476	0.19	4.1
4610	Pipelines, except natural gas	na [c]	4.9%	na	na	\$510	na	na	19	\$869	na	na
4720	Pass. trans. arrangements	\$147,833	2.7%	\$102,597	\$3,991	\$35	0.02	0.9	2,283	\$397	0.27	9.9
4730	Freight trans. arrangements	\$305,924	3.7%	\$122,564	\$11,319	\$230	0.08	2.0	3,725	\$668	0.22	5.9
4740	Rental of railroad cars	\$2,541,068	3.4%	\$6,307	\$86,396	\$95	0.00	0.1	16	\$446	0.02	0.5
4780	Misc. trans. services	\$214,235	3.4%	\$12,936	\$7,284	\$332	0.15	4.6	395	\$1,493	0.70	20.5
4810	Telephone communication	\$469,144	7.7%	\$202,620	\$36,124	\$92	0.02	0.3	638	\$810	0.17	2.2
4820	Telegraph & other comm.	\$502,591	5.7%	\$10,428	\$28,648	\$62	0.01	0.2	35	\$651	0.13	2.3
4830	Radio & TV broadcasting	\$160,378	2.4%	\$20,951	\$3,849	\$43	0.03	1.1	481	\$489	0.30	12.7
4840	Cable & other pay TV service	\$739,240	5.4%	\$67,663	\$39,919	\$154	0.02	0.4	290	\$900	0.12	2.3
4890	Communication serv., n.e.c.	\$454,817	5.7%	\$31,498	\$25,925	\$32	0.01	0.1	70	\$551	0.12	2.1
4910	Electric services	\$1,047,530	10.8%	\$61,318	\$113,133	\$179	0.02	0.2	87	\$1,117	0.11	1.0
4920	Gas product. & distribution	\$4,870,258	6.7%	\$174,574	\$326,307	\$223	0.00	0.1	97	\$1,231	0.03	0.4
4930	Comb. utility services	\$1,059,789	8.3%	\$15,393	\$87,962	\$118	0.01	0.1	23	\$907	0.09	1.0
4940	Water supply	\$227,639	10.6%	\$80,087	\$24,130	\$137	0.06	0.6	494	\$919	0.40	3.8
4950	Sanitary services	\$339,686	7.6%	\$108,712	\$25,816	\$320	0.09	1.2	791	\$1,707	0.50	6.6
4960	Steam & air-cond. supplies	\$734,972	8.3%	\$2,196	\$61,003	\$193	0.03	0.3	7	\$1,049	0.14	1.7
4970	Irrigation systems	\$102,303	8.3%	\$2,938	\$8,491	\$79	0.08	0.9	92	\$296	0.29	3.5
5010	Motor vehicles	\$997,216	2.0%	\$577,727	\$19,944	\$279	0.03	1.4	10,574	\$764	0.08	3.8
5020	Furn. & homefurnishings	\$1,337,006	2.0%	\$346,900	\$26,740	\$252	0.02	0.9	4,333	\$753	0.06	2.8
5030	Lumber & construct. mat.	\$1,364,186	1.9%	\$399,109	\$25,920	\$453	0.03	1.7	6,888	\$1,013	0.07	3.9
5040	Prof. & commercial equip.	\$990,766	2.5%	\$910,291	\$24,769	\$163	0.02	0.7	9,285	\$645	0.07	2.6
5050	Met. & minerals, except pet.	\$4,613,645	2.8%	\$934,761	\$129,182	\$332	0.01	0.3	2,775	\$864	0.02	0.7
5060	Electrical goods	\$2,078,746	2.2%	\$1,153,646	\$45,732	\$192	0.01	0.4	7,613	\$635	0.03	1.4
5070	Hardware supplies	\$1,182,468	2.2%	\$415,032	\$26,014	\$374	0.03	1.4	6,787	\$879	0.07	3.4
5080	Mach., equip., & supplies	\$1,192,421	2.9%	\$1,811,001	\$34,580	\$288	0.02	0.8	19,167	\$787	0.07	2.3
5090	Misc. durable goods	\$1,312,292	3.2%	\$1,435,207	\$41,993	\$176	0.01	0.4	8,590	\$701	0.05	1.7
5110	Paper and paper products	\$1,719,729	1.6%	\$318,686	\$27,516	\$140	0.01	0.5	2,557	\$635	0.04	2.3
5120	Drugs, propriet., & sundries	\$1,559,160	2.9%	\$217,713	\$45,216	\$154	0.01	0.3	997	\$745	0.05	1.6
5130	Apparel and notions	\$1,737,426	2.1%	\$656,309	\$36,486	\$133	0.01	0.4	3,755	\$637	0.04	1.7
5140	Groceries & related products	\$2,200,655	1.4%	\$926,401	\$30,809	\$306	0.01	1.0	9,429	\$976	0.04	3.2
5150	Farm-prod. raw materials	\$4,082,308	1.7%	\$416,951	\$69,399	\$124	0.00	0.2	1,277	\$583	0.01	0.8
5160	Chemicals & allied prods	\$2,415,490	3.2%	\$724,570	\$77,296	\$195	0.01	0.3	2,518	\$727	0.03	0.9
5170	Petrol. & petrol. prods	\$5,853,007	1.2%	\$451,407	\$70,236	\$242	0.00	0.3	2,002	\$776	0.01	1.1
5180	Beer, wine, & dist. bev.	\$1,901,134	2.3%	\$107,741	\$43,726	\$490	0.03	1.1	948	\$1,272	0.07	2.9
5190	Misc. nondurable goods	\$991,448	1.9%	\$761,695	\$18,838	\$194	0.02	1.0	15,860	\$495	0.05	2.6
5210	Lumber & other bldg mat.	\$546,349	1.9%	\$150,831	\$10,381	\$534	0.10	5.1	8,461	\$917	0.17	8.8
5230	Paint, glass, wallpaper str	\$405,055	0.9%	\$19,598	\$3,645	\$376	0.09	10.3	3,046	\$663	0.16	18.2

**Table VIII-6 Estimated Economic Impact of the Proposed Ergonomics Standard on All Very Small Firms  
And All Very Small Affected Firms (Those with MSDs)\***

SIC	Industry	Average Revenues for Very Small Firms (\$)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For all very small firms				For very small affected firms (those with MSDs)			
					Average Profits per firm (\$)	Annualized Costs per Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Total Number of Affected Firms over 10 years	Annualized Costs per Affected Very Small Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits
5250	Hardware stores	\$300,058	2.3%	\$77,950	\$6,901	\$296	0.10	4.3	5,681	\$588	0.20	8.5
5260	Retail nurseries and gardens	\$353,082	2.2%	\$73,204	\$7,768	\$366	0.10	4.7	4,567	\$755	0.21	9.7
5270	Mobile home dealers	\$1,016,599	2.9%	\$97,642	\$29,481	\$578	0.06	2.0	1,960	\$977	0.10	3.3
5310	Department stores	\$1,124,000	2.6%	\$3,507	\$29,224	\$55	0.00	0.2	12	\$534	0.05	1.8
5330	Variety stores	\$232,711	2.7%	\$22,883	\$6,283	\$483	0.21	7.7	2,440	\$720	0.31	11.5
5390	Misc. gen. merchandise str.	\$326,089	1.6%	\$34,320	\$5,217	\$186	0.06	3.6	1,829	\$668	0.20	12.8
5410	Grocery stores	\$372,487	1.2%	\$341,608	\$4,470	\$217	0.06	4.9	21,284	\$780	0.21	17.4
5420	Meat and fish markets	\$379,841	1.3%	\$34,886	\$4,938	\$207	0.05	4.2	1,924	\$759	0.20	15.4
5430	Fruit & vegetable markets	\$344,048	1.3%	\$13,396	\$4,473	\$98	0.03	2.2	487	\$603	0.18	13.5
5440	Candy, nut, & confctnry str	\$160,161	1.3%	\$5,801	\$2,082	\$126	0.08	6.0	612	\$571	0.36	27.4
5450	Dairy products stores	\$209,840	1.3%	\$4,035	\$2,728	\$98	0.05	3.6	263	\$549	0.26	20.1
5460	Retail bakeries	\$130,643	3.0%	\$59,557	\$3,919	\$163	0.12	4.1	3,873	\$638	0.49	16.3
5490	Misc. food stores	\$271,747	1.8%	\$34,539	\$4,891	\$99	0.04	2.0	1,829	\$384	0.14	7.9
5510	New and used car dealers	\$1,181,684	1.1%	\$106,783	\$12,999	\$449	0.04	3.5	4,042	\$913	0.08	7.0
5520	Used car dealers	\$746,731	2.5%	\$391,380	\$18,668	\$37	0.00	0.2	1,655	\$472	0.06	2.5
5530	Auto & home supply stores	\$365,409	1.9%	\$178,596	\$6,943	\$424	0.12	6.1	13,673	\$798	0.22	11.5
5540	Gas service stations	\$807,554	1.6%	\$661,858	\$12,921	\$203	0.03	1.6	19,900	\$522	0.06	4.0
5550	Boat dealers	\$659,731	2.2%	\$62,846	\$14,514	\$356	0.05	2.5	2,017	\$765	0.12	5.3
5560	Rec. vehicle dealers	\$780,614	1.7%	\$32,022	\$13,270	\$475	0.06	3.6	1,298	\$883	0.11	6.7
5570	Motorcycle dealers	\$619,849	3.1%	\$64,602	\$19,215	\$52	0.01	0.3	332	\$524	0.08	2.7
5590	Auto dealers, n.e.c.	\$590,677	2.6%	\$17,922	\$15,358	\$44	0.01	0.3	99	\$522	0.09	3.4
5610	Men's & boys' clothing str	\$357,954	0.1%	\$2,081	\$358	\$104	0.03	29.0	1,469	\$411	0.11	114.7
5620	Women's clothing stores	\$252,774	4.0%	\$160,612	\$10,111	\$80	0.03	0.8	3,065	\$412	0.16	4.1
5630	Wm's access.& specialty str	\$211,468	4.5%	\$36,751	\$9,516	\$68	0.03	0.7	631	\$414	0.20	4.4
5640	Chldrn's & infants' wear str	\$207,560	1.2%	\$7,335	\$2,491	\$102	0.05	4.1	599	\$501	0.24	20.1
5650	Family clothing stores	\$282,179	1.3%	\$24,651	\$3,668	\$239	0.08	6.5	2,818	\$571	0.20	15.6
5660	Shoe stores	\$339,604	2.6%	\$62,117	\$8,830	\$124	0.04	1.4	1,739	\$503	0.15	5.7
5690	Misc. apparel stores	\$239,857	1.2%	\$20,798	\$2,878	\$43	0.02	1.5	795	\$392	0.16	13.6
5710	Furniture & homefurnishng st	\$391,573	2.3%	\$426,227	\$9,006	\$369	0.09	4.1	23,388	\$747	0.19	8.3
5720	Household appliance str	\$399,872	2.3%	\$78,000	\$9,197	\$323	0.08	3.5	3,630	\$755	0.19	8.2
5730	Radio, TV, & comptr str	\$473,892	2.3%	\$250,852	\$10,900	\$156	0.03	1.4	5,301	\$675	0.14	6.2
5810	Eating & drinking places	\$127,704	3.0%	\$1,120,186	\$3,831	\$114	0.09	3.0	75,111	\$444	0.35	11.6
5910	Drug stores	\$534,247	2.5%	\$287,745	\$13,356	\$192	0.04	1.4	7,500	\$551	0.10	4.1
5920	Liquor stores	\$457,765	1.4%	\$159,493	\$6,409	\$34	0.01	0.5	2,612	\$320	0.07	5.0
5930	Used merchandise stores	\$186,153	4.6%	\$158,330	\$8,563	\$138	0.07	1.6	5,139	\$495	0.27	5.8
5940	Misc. shopping goods str.	\$257,537	2.2%	\$500,200	\$5,666	\$144	0.06	2.5	25,859	\$493	0.19	8.7
5960	Nonstore retailers	\$327,931	2.0%	\$158,214	\$6,559	\$220	0.07	3.4	7,510	\$707	0.22	10.8
5980	Fuel dealers	\$574,269	0.8%	\$30,776	\$4,594	\$349	0.06	7.6	2,987	\$783	0.14	17.0
5990	Retail stores, n.e.c.	\$231,538	2.6%	\$444,991	\$6,020	\$114	0.05	1.9	12,187	\$689	0.30	11.4
6010	Central res. depository	na [c]	12.7%	na	na	\$161	na	na	na	na	na	na
6020	Commercial banks	\$600,009	12.7%	\$206,276	\$76,201	\$67	0.01	0.1	449	\$402	0.07	0.5

**Table VIII-6 Estimated Economic Impact of the Proposed Ergonomics Standard on All Very Small Firms  
And All Very Small Affected Firms (Those with MSDs)\***

SIC	Industry	Average Revenues for Very Small Firms (\$)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For all very small firms			For very small affected firms (those with MSDs)				
					Average Profits per firm (\$)	Annualized Costs per Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Total Number of Affected Firms over 10 years	Annualized Costs per Affected Very Small Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits
6030	Savings institutions	\$977,677	12.7%	\$77,231	\$124,165	\$64	0.01	0.1	90	\$444	0.05	0.4
6060	Credit unions	\$420,849	12.7%	\$445,274	\$53,448	\$67	0.02	0.1	1,438	\$387	0.09	0.7
6080	Foreign banking	\$3,363,784	12.7%	\$43,574	\$427,201	\$74	0.00	0.0	18	\$408	0.01	0.1
6090	Banking-related functions	\$289,839	12.7%	\$109,656	\$36,810	\$61	0.02	0.2	394	\$463	0.16	1.3
6110	Federal credit agencies	\$896,270	14.6%	\$9,683	\$130,855	\$20	0.00	0.0	3	\$435	0.05	0.3
6140	Personal cred. institutions	\$595,983	18.1%	\$439,043	\$107,873	\$15	0.00	0.0	128	\$490	0.08	0.5
6150	Business cred. institutions	\$1,193,070	15.5%	\$504,108	\$184,926	\$37	0.00	0.0	219	\$458	0.04	0.2
6160	Mortgage bankers & brokers	\$271,298	9.6%	\$331,913	\$26,045	\$34	0.01	0.1	1,057	\$414	0.15	1.6
6210	Security brokers & dealers	\$552,911	10.5%	\$455,621	\$58,056	\$21	0.00	0.0	370	\$455	0.08	0.8
6220	Commodity contracts broker	\$451,741	11.7%	\$72,674	\$52,854	\$9	0.00	0.0	52	\$230	0.05	0.4
6230	Security & commod. exchan	\$239,233	11.7%	\$1,679	\$27,990	\$44	0.02	0.2	6	\$449	0.19	1.6
6280	Security & commod. service:	\$321,210	14.1%	\$726,734	\$45,291	\$14	0.00	0.0	265	\$861	0.27	1.9
6310	Life insurance	\$1,834,300	12.7%	\$193,354	\$232,956	\$40	0.00	0.0	61	\$540	0.03	0.2
6320	Medical & health insur.	\$3,241,956	12.7%	\$250,743	\$411,728	\$75	0.00	0.0	67	\$685	0.02	0.2
6330	Fire, marine, & caslty ins.	\$1,049,008	12.7%	\$202,900	\$133,224	\$42	0.00	0.0	95	\$677	0.06	0.5
6350	Surety insurance	\$1,478,721	12.7%	\$38,311	\$187,798	\$38	0.00	0.0	13	\$584	0.04	0.3
6360	Title insurance	\$272,718	12.7%	\$19,292	\$34,635	\$78	0.03	0.2	79	\$553	0.20	1.6
6370	Pension and health funds	\$265,760	12.7%	\$73,207	\$33,751	\$34	0.01	0.1	141	\$523	0.20	1.5
6390	Ins. carriers, n.e.c.	\$469,706	12.7%	\$11,990	\$59,653	\$28	0.01	0.0	32	\$179	0.04	0.3
6410	Insurance agents	\$208,917	6.8%	\$1,594,937	\$14,206	\$27	0.01	0.2	7,411	\$409	0.20	2.9
6510	Real estate operators	\$437,952	15.4%	\$6,147,986	\$67,445	\$119	0.03	0.2	21,631	\$500	0.11	0.7
6530	RE agents and managers	\$276,237	12.1%	\$3,597,325	\$33,425	\$58	0.02	0.2	13,824	\$455	0.16	1.4
6540	Title abstract offices	\$199,511	12.1%	\$98,615	\$24,141	\$99	0.05	0.4	999	\$404	0.20	1.7
6550	Subdividers & developrs	\$350,225	9.1%	\$525,289	\$31,870	\$130	0.04	0.4	3,086	\$692	0.20	2.2
6710	Holding offices	\$769,686	17.5%	\$705,264	\$134,695	\$46	0.01	0.0	455	\$535	0.07	0.4
6720	Investment offices	\$2,142,997	17.5%	\$257,267	\$375,024	\$24	0.00	0.0	32	\$502	0.02	0.1
6730	Trusts	\$409,627	17.5%	\$568,317	\$71,685	\$41	0.01	0.1	688	\$470	0.11	0.7
6790	Miscellaneous investing	\$932,853	17.5%	\$1,187,475	\$163,249	\$34	0.00	0.0	575	\$426	0.05	0.3
7010	Hotels and motels	\$172,236	7.0%	\$353,593	\$12,057	\$232	0.13	1.9	8,390	\$811	0.47	6.7
7020	Rooming & boarding houses	\$128,762	7.0%	\$13,250	\$9,013	\$98	0.08	1.1	462	\$312	0.24	3.5
7030	Camps and rec. vehicle parks	\$202,714	7.0%	\$90,929	\$14,190	\$21	0.01	0.1	289	\$457	0.23	3.2
7040	Membership-basis org. hotel:	\$171,197	7.0%	\$27,023	\$11,984	\$25	0.01	0.2	143	\$401	0.23	3.3
7210	Laundry & garment srvcies	\$115,139	3.8%	\$204,426	\$4,375	\$241	0.21	5.5	16,575	\$681	0.59	15.6
7220	Photo studios, portrait	\$163,990	3.9%	\$53,621	\$6,396	\$63	0.04	1.0	1,339	\$394	0.24	6.2
7230	Beauty shops	\$77,387	4.6%	\$252,237	\$3,560	\$38	0.05	1.1	6,869	\$388	0.50	10.9
7240	Barber shops	\$72,648	4.6%	\$14,032	\$3,342	\$106	0.15	3.2	964	\$463	0.64	13.9
7250	Shoe repair	\$94,046	4.6%	\$8,830	\$4,326	\$40	0.04	0.9	394	\$206	0.22	4.8
7260	Fun. service and crematories	\$346,624	7.9%	\$312,991	\$27,383	\$124	0.04	0.5	2,484	\$569	0.16	2.1
7290	Misc personal services.	\$101,738	4.6%	\$116,165	\$4,680	\$17	0.02	0.4	537	\$790	0.78	16.9
7310	Advertising	\$328,643	3.8%	\$203,861	\$12,488	\$84	0.03	0.7	2,329	\$592	0.18	4.7
7320	Credit report.& collection	\$190,234	7.0%	\$65,610	\$13,316	\$52	0.03	0.4	560	\$457	0.24	3.4

**Table VIII-6 Estimated Economic Impact of the Proposed Ergonomics Standard on All Very Small Firms  
And All Very Small Affected Firms (Those with MSDs)\***

SIC	Industry	Average Revenues for Very Small Firms (\$)	Profits as a Percentage of Revenues	Average Profits (\$1,000s)	For all very small firms				For very small affected firms (those with MSDs)			
					Average Profits per firm (\$)	Annualized Costs per Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Total Number of Affected Firms over 10 years	Annualized Costs per Affected Very Small Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits
7330	Mailing, reprod. steno., serv	\$249,443	4.6%	\$361,741	\$11,474	\$72	0.03	0.6	4,282	\$531	0.21	4.6
7340	Services to buildings	\$96,644	3.7%	\$204,859	\$3,576	\$68	0.07	1.9	9,067	\$429	0.44	12.0
7350	Misc. equipt. rental	\$319,788	9.2%	\$435,895	\$29,421	\$154	0.05	0.5	3,217	\$711	0.22	2.4
7360	Pers. supply services	\$259,712	3.0%	\$134,401	\$7,791	\$42	0.02	0.5	1,333	\$538	0.21	6.9
7370	Compnr & data proc. services	\$273,544	5.2%	\$1,005,842	\$14,224	\$28	0.01	0.2	3,539	\$553	0.20	3.9
7380	Misc. business services	\$214,709	3.4%	\$514,432	\$7,300	\$40	0.02	0.6	10,487	\$271	0.13	3.7
7510	Auto rentals, no drivers	\$449,841	5.7%	\$125,281	\$25,641	\$176	0.04	0.7	1,200	\$717	0.16	2.8
7520	Automobile parking	\$282,968	4.8%	\$24,313	\$13,582	\$114	0.04	0.8	286	\$717	0.25	5.3
7530	Automotive repair shops	\$228,541	3.9%	\$1,153,160	\$8,913	\$177	0.08	2.0	34,183	\$671	0.29	7.5
7540	Automotive serv., exc repair	\$145,592	6.5%	\$196,339	\$9,463	\$239	0.16	2.5	7,235	\$686	0.47	7.2
7620	Electrical repair shops	\$185,528	2.6%	\$78,622	\$4,824	\$206	0.11	4.3	4,478	\$752	0.41	15.6
7630	Watch and jewelry repair	\$133,127	3.4%	\$7,219	\$4,526	\$132	0.10	2.9	378	\$556	0.42	12.3
7640	Reupholstery & furn. repair	\$125,164	3.4%	\$29,334	\$4,256	\$80	0.06	1.9	1,376	\$398	0.32	9.4
7690	Misc. repair shops	\$210,042	5.9%	\$440,862	\$12,392	\$241	0.11	1.9	10,395	\$823	0.39	6.6
7810	Motion picture production	\$440,712	5.4%	\$319,685	\$23,798	\$88	0.02	0.4	1,763	\$667	0.15	2.8
7820	Motion picture dist.	\$802,155	5.8%	\$50,340	\$46,525	\$366	0.05	0.8	445	\$889	0.11	1.9
7830	Motion picture theaters	\$206,221	5.8%	\$25,178	\$11,961	\$530	0.26	4.4	1,167	\$957	0.46	8.0
7840	Video tape rental	\$123,805	7.2%	\$120,891	\$8,914	\$257	0.21	2.9	6,646	\$524	0.42	5.9
7910	Dance studios & schools	\$95,808	4.1%	\$21,868	\$3,928	\$207	0.22	5.3	1,950	\$591	0.62	15.0
7920	Prducrs, orch., entertainers	\$451,723	3.6%	\$250,988	\$16,262	\$88	0.02	0.5	2,375	\$571	0.13	3.5
7930	Bowling centers	\$118,745	4.2%	\$18,842	\$4,987	\$137	0.12	2.7	871	\$594	0.50	11.9
7940	Commercial sports	\$398,365	3.6%	\$58,354	\$14,341	\$121	0.03	0.8	954	\$516	0.13	3.6
7990	Misc. recreation services	\$179,978	4.2%	\$372,239	\$7,559	\$173	0.10	2.3	9,692	\$879	0.49	11.6
8010	Offices of medical doctors	\$375,838	6.3%	\$3,750,538	\$23,678	\$83	0.02	0.4	24,491	\$539	0.14	2.3
8020	Dentists offices and clinics	\$275,329	11.3%	\$3,386,315	\$31,112	\$74	0.03	0.2	15,010	\$535	0.19	1.7
8030	Osteopathic physicians	\$300,717	5.4%	\$137,639	\$16,239	\$35	0.01	0.2	674	\$437	0.15	2.7
8040	Other health practitioners	\$198,218	6.5%	\$1,025,567	\$12,884	\$112	0.06	0.9	16,647	\$538	0.27	4.2
8050	Nursing & personal care fac.	\$186,764	4.3%	\$37,536	\$8,031	\$322	0.17	4.0	1,701	\$884	0.47	11.0
8060	Hospitals	\$1,960,099	5.1%	\$24,192	\$99,965	\$165	0.01	0.2	54	\$735	0.04	0.7
8070	Med. & dental labs	\$227,997	7.9%	\$206,649	\$18,012	\$75	0.03	0.4	1,519	\$563	0.25	3.1
8080	Home hlth care services	\$178,999	3.5%	\$35,823	\$6,265	\$190	0.11	3.0	1,323	\$821	0.46	13.1
8090	Hlth & allied serv., n.e.c.	\$241,346	11.0%	\$253,746	\$26,548	\$134	0.06	0.5	2,631	\$486	0.20	1.8
8110	Legal services	\$248,616	5.0%	\$1,937,821	\$12,431	\$36	0.01	0.3	9,243	\$601	0.24	4.8
8210	Elem. & secondary schools	\$124,855	5.9%	\$53,841	\$7,366	\$66	0.05	0.9	890	\$538	0.43	7.3
8220	Colleges & universities	\$250,072	6.2%	\$15,706	\$15,504	\$35	0.01	0.2	59	\$608	0.24	3.9
8230	Libraries	\$76,904	5.9%	\$8,585	\$4,537	\$22	0.03	0.5	92	\$454	0.59	10.0
8240	Vocational schools	\$176,678	5.9%	\$55,685	\$10,424	\$24	0.01	0.2	262	\$480	0.27	4.6
8290	Schools, n.e.c.	\$161,333	5.0%	\$108,319	\$8,067	\$22	0.01	0.3	880	\$331	0.21	4.1
8320	Individual & fam. services	\$112,044	4.1%	\$127,896	\$4,594	\$150	0.13	3.3	8,322	\$504	0.45	11.0
8330	Job train. & related serv.	\$141,082	2.5%	\$11,869	\$3,527	\$107	0.08	3.0	798	\$452	0.32	12.8
8350	Child day care services	\$55,578	3.8%	\$84,369	\$2,112	\$99	0.18	4.7	10,835	\$366	0.66	17.4

**Table VIII-6 Estimated Economic Impact of the Proposed Ergonomics Standard on All Very Small Firms  
And All Very Small Affected Firms (Those with MSDs)\***

SIC	Industry	Average Revenues for Very Small Firms (\$)	Profits as a Percentage of Revenues	Profits (\$1,000s)	For all very small firms			For very small affected firms (those with MSDs)				
					Average Profits per firm (\$)	Annualized Costs per Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits	Total Number of Affected Firms over 10 years	Annualized Costs per Affected Very Small Firm	Annualized Costs as a Percent of Revenues	Annualized Costs as a Percent of Profits
8360	Residential care	\$90,977	2.6%	\$30,048	\$2,365	\$261	0.29	11.0	5,376	\$616	0.68	26.1
8390	Social services, n.e.c.	\$261,374	3.4%	\$89,525	\$8,887	\$78	0.03	0.9	1,770	\$444	0.17	5.0
8410	Museums & art galleries	\$124,048	6.1%	\$27,687	\$7,567	\$72	0.06	0.9	601	\$437	0.35	5.8
8420	Bot. & zoolog. gardens	\$157,533	6.1%	\$3,892	\$9,610	\$97	0.06	1.0	76	\$518	0.33	5.4
8610	Business associations	\$253,725	3.3%	\$118,577	\$8,373	\$31	0.01	0.4	1,116	\$399	0.16	4.8
8620	Prof. organizations	\$274,989	4.8%	\$82,233	\$13,199	\$26	0.01	0.2	408	\$397	0.14	3.0
8630	Labor organizations	\$188,674	6.4%	\$208,586	\$12,075	\$21	0.01	0.2	1,072	\$335	0.18	2.8
8640	Civic & social assoc.	\$153,214	3.4%	\$165,103	\$5,209	\$63	0.04	1.2	5,320	\$378	0.25	7.3
8650	Political organizations	\$221,265	6.4%	\$35,162	\$14,161	\$27	0.01	0.2	316	\$213	0.10	1.5
8660	Religious organizations	\$121,886	9.1%	\$1,594,072	\$11,092	\$13	0.01	0.1	4,244	\$435	0.36	3.9
8690	Membership orgs., n.e.c.	\$162,338	6.4%	\$69,746	\$10,390	\$74	0.05	0.7	1,042	\$474	0.29	4.6
8710	Eng. and arch. services	\$230,441	4.2%	\$626,839	\$9,679	\$42	0.02	0.4	5,884	\$457	0.20	4.7
8720	Accntng, auditng, & bkeepin	\$166,295	12.0%	\$1,552,730	\$19,955	\$45	0.03	0.2	7,513	\$463	0.28	2.3
8730	Research & testing services	\$294,370	3.4%	\$128,680	\$10,009	\$82	0.03	0.8	1,900	\$553	0.19	5.5
8740	Management & pub. relation	\$256,909	6.2%	\$1,310,442	\$15,928	\$44	0.02	0.3	8,543	\$426	0.17	2.7
8990	Services, n.e.c.	\$246,015	5.0%	\$185,496	\$12,301	\$153	0.06	1.2	5,099	\$452	0.18	3.7
<b>Average Total</b>		<b>\$537,098</b>	<b>4.9%</b>	<b>\$69,586,551</b>	<b>\$26,997</b>	<b>\$183</b>	<b>0.06</b>	<b>1.80</b>	<b>896,908</b>	<b>\$740</b>	<b>0.24</b>	<b>6.96</b>

Source: Office of Regulatory Analysis.

Revenue data are from U.S. Dept. of Commerce, Bureau of Census. Compliance costs are from Chapter V of this Preliminary Economic Analysis. Profit rates are from, in most cases, Robert Morris Associates ("RMA Studies")

\* "Very small firm" refers to firms with 1-19 employees.

[a] Excludes SIC 3731 (not in the scope of proposed standard)

[b] A profit rate of 5 percent of revenues was estimated for SICs 910,920,970,8110, and 8990; a profit rate of 4 percent. was estimated for SICs 2280, 2310, and 5620.

[c] Revenue data was wholly or partially suppressed by the Census Bureau for the 1-19 employee entity size category. Any projected economic impacts are therefore overestimated for these industries. Where estimated costs as a percent of profits would be in excess of 20 percent in those industries for which the Bureau suppressed the data, OSHA reported profit impacts as "na."